

Corn North America

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Guidance at constant currencies, not including portfolio divestitures if not mentioned differently.

Fields of Opportunity North America Corn





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Corn Acreage has a Truly Global Footprint

About Corn

- // Total CP market globally: €8.4bn
- // Total Seed & Traits market globally: €15.5bn
- // Corn has a wide range of uses, mainly in livestock feed, ethanol fuel and food
- // Corn growers face several challenges: e.g. wind damage, sub-optimized hybrid placement/density, nitrogen deficiency, insect damage, weed and disease pressure

Major Corn Growing Geographies

(planted hybrid acres, 21/22)¹



1 Source: internal estimates, planted hybrid acres as of 2021

#1 Corn Seed & Traits Position Globally Enhanced by Excellent Herbicide & Fungicide Portfolio

Bayer Crop Science 2021 Sales¹



¹ Source: Company estimates. Based on 2021 data, excluding Environmental Science sales. Crop protection sales allocated to crops where they are applied. "Others" includes digital farming solutions, non-commercial crops, and non-identified crops.



35%

Global Leader in Corn Seed & Traits and Crop Protection

Bayer Global Corn Footprint

- // Corn Seed & Traits Sales in 2021: >€5bn
- #1 Germplasm share of market in U.S., Brazil, Argentina, Mexico and South Africa
- #1 U.S. biotech trait share of ~85% in corn
- // Upgrading trait offerings in the Americas with 3rd generation RNAi-based corn rootworm trait offered in SmartStax Pro in the U.S. and in VTPRO4 in Brazil
- // Deployed >250 hybrids globally in 2021 to sustain leading share positions
- // Crop Protection sales in corn primarily from herbicides and fungicides



Bayer Global Corn Portfolio¹

¹ Examples of key products in the Bayer portfolio; not a comprehensive representation

BAYER ER

Deployed >250 Corn Hybrids in 2021 to Expand Leading Position

Foundational to Expected Growth in Our >€5bn Global Annual Corn Seed & Traits Sales



control to VT3Pro

⁴ VT4PRO with RNAi Technology is not currently available for commercial sale or commercial planting. Commercialization is dependent on multiple factors, including successful conclusion of the regulatory process. The information presented herein is provided for educational purposes only and is not and shall not be construed as an offer to sell.

Rollout of Most Advanced Corn Rootworm Control Trait Continues

CRW3: Industry's-Only RNAi-Based Corn Rootworm Trait



- Most advanced technology for control of insects in Brazil corn
- Two modes below-ground insect control, including **CRW3**, plus two modes aboveground insect control and glyphosate tolerance



¹ Head-to-head comparisons across 40 locations with corn rootworm pressure in the U.S. in 2021

² Tinsley, N.A., Estes, R.E. and Gray, M.E. 2012. Validation of a nested error component model to estimate damage caused by corn rootworm larvae. Journal of Applied Entomology. DOI:10.1111/j.1439-0418.2012.01776.x ³ SmartStax® PRO corn products will be commercially available for the 2022 growing season.⁴ VT4PRO with RNAi Technology corn products are expected to be commercially available for the 2024 growing season.

BAYER Delaro Fungicide Offers Substantial Yield Potential

Fluopyram



Prothioconazole MoA Trifloxystrobin

- Highest performing foliar fungicide from Bayer
- Third MoA provides consistent control against Gray Leaf Spot, White Mold and Brown Spot
- Corn, soybeans •

DELAR

- High brand equity; "good value" brand
- Best-in-class, dual mode-of-action residual
- Corn, soybeans, pulses & sugarbeet

Example:

Untreated section of corn field under power lines



2021 Grow er Field trial with Tar Spot Disease, Braceville, IL Climate FieldViewTM Images

Treated Average: 239 bu./ac Untreaded Average: 201 bu./ac Hybrid: DKC64-64RIB First Spray: 7/30/21 Delaro

Tar Spot Fungal Disease in Corn

- New fungal disease to the U.S. that infects corn leaves; capable of reducing corn grain yields by up to 35%
- Can reduce sileage quality and quantity
- Crop standability can be significantly impacted, making harvest difficult, costly and extremely inefficient



Annual Global Corn Germplasm Upgrade Underpins Corn Pipeline

Pipeline Potential Balanced Across Key Global Crops

Crop Science Pipeline Peak Sales Potential Seed. Trait. Crop Protection and Digital Solutions by Crop Served



Corn²: ~€12bn Peak Sales Potential

- Annual Global Germplasm Upgrades
- Short Stature Corn (breeding & biotech approaches)
- 4th and 5th Generation Herbicide Tolerance Traits
- 4th and 5th Generation Lepidopteran Control Traits
- 4th Generation Corn Rootworm Trait
- New Crop Protection Formulations
- New Biological Seed Treatment
- Digital Tools (e.g. Seed Density, Disease Management)

¹ Represents non-risk adjusted estimated peak sales for the combined breeding, biotech, crop protection and environmental science pipelines, as well as new business models and new value areas. ~50% incremental sales value. Estimated to reach ~40% of peak sales potential by 2031, ~40% by 2032-2035 and ~20% by 2036+ ² Projects listed per crop are subset of the pipeline; selected top contributors to peak sales potential

Short-Stature Corn Offers Transformational Shift in Production

Phase 4 Breeding Approach Expected in U.S. Pilot in 2023; Biotech Approach in Phase 3



Reduced Crop Loss

- Production stability with improved standability in high winds and challenging weather conditions
- Annual yield losses due to stalk lodging in the U.S. range from 5% to 25%¹



Precision of Crop Application

 Improved in-season crop access due to reduced height

Key Features and Benefits of Short-Stature Corn

 Supports tailored solutions with precise inseason crop protection



Increased Environmental Sustainability

- Potential to optimize use of key nutrients like nitrogen, as well as reducing land and water requirements
- Shows promise in unlocking yield potential through increased opportunity to optimize crop inputs, planting densities, and field placement.







Anticipated Fit on >220m Acres and Incremental Peak Sales Potential of ~€1bn for NA

¹ Purdue University (http://www.extension.purdue.edu/ay/ay-262.html)



Larry Bortz Farm

Dekalb Asgrow Dealer

Post High-Wind Storm on July 5, 2022

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Rudd, Iowa

July 6, 2022

Conventional Height Corn visible lodging from high wind



Conventional Height Corn visible lodging from high wind







2023 U.S. Ground Breakers Field Trials

- 200-500 on-farm trials with growers
- ~65,000 acres

Growers Cite High-Interest in Short-Stature Corn

Top Producer Farmer Focus Group – Dyersville, IA August 2021



Online Farmer Survey, Feb/March 2020 (n = 900)

- When full choice available, **75% of farmers** indicated they **would likely plant** some acres of short stature corn, and had it been available in 2020, could have planted **as much as one third of their acres** to it.
- **Highest likelihood to plant a new trait** vs. previous trait introductions, surpassing the previous high for SmartStax

BAYER Weed Control: Focused on Unlocking Greater Flexibility

Herbicide sales in 2021: €5.3bn, Pipeline Peak Sales Potential of ~€3bn¹



- Contains 3 Als: Thiencarbazone. Flufenacet and Isoxaflutole ٠ to help growers mitigate resistance challenges
- TriVolt goes to work to provide overlapping residual control of key broadleaf weeds and grasses.

Launched in 2022



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Convintro² Waterhemp and Palmer Amaranth

Diflufenican is a new site of action for use in corn and

Diflufenican is already used in Europe and will be available

soybeans in North America

for burndown and pre-emergence

control in North America

¹ Internal estimates; ² Not yet registered in U.S. or Canada and is subject to approval

The Next Frontier: Evolution to Digitally Enhanced System Solutions

Illustration: NA Smart Corn System Featuring Short Stature Corn

Crop System Solutions



¹ Biotech approach in collaboration with BASF; ² VT4PRO™ with RNAi Technobgy corn products are expected to be commercially available for the 2024 growing season

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