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Delivering Sales Growth, Earnings and Cash Flow Guidance



Growth in Pharmaceuticals and Consumer Health offsetting headwinds in Crop Science



Advancing Our Top Strategic Priorities

Growth & Innovation:

- **Pharma:** Great momentum in renewing topline and rebuilding the pipeline
- Crop Science: Successful introduction of Preceon (breeding version) in US
- Consumer Health: Strong launch execution across the portfolio

Cash & Deleveraging:

- Fully on track to deliver free cash flow target and net debt reduction for the year
- Strong focus on cash conversion activities despite earnings pressure

Litigation:

- Glyphosate:
 Review on which case to take to SCOTUS;
 good momentum on activities out of courtroom
- PCB: Washington Supreme Court to review Erickson case

Dynamic Shared Ownership:

- Acceleration in FTE reduction: ~ 5,500 FTEs reduced in 9 months
- > 1,000 customer and products teams globally
- Activation of new model across organization





Q3 2024: Group Performance

in €bn	Q3 2023	Q3 2024	∆% yoy	
Net Sales	10.3	10.0	+1% cpa (-4% rep)	Currency headwind of €0.4bn
EBITDA (EBITDA Margin) before special items	1.7 (16.3%)	1.3 (12.6%)	-26%	Lower Pharmaceuticals and Reconciliation results; currency headwind of €0.1bn
Core EPS (in €)	0.38	0.24	-37%	Lower cEBITDA partly compensated by better core financial result
Free Cash Flow	1.6	1.1		Driven by quarterly timing of customer payments in Crop Science

cpa = currency and portfolio adjusted, rep = as reported, core EPS = core earnings per share (cont. operations)

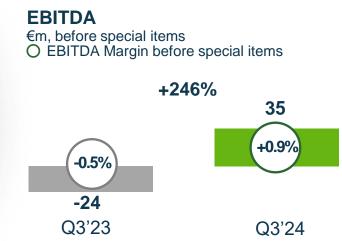


Q3 2024: Headwinds in LATAM Offset Core Crop Protection Volume Gains; Glyphosate Volumes Normalized



Crop Science Q3 2024







- **// Core Business 0%** (price -1%, volume +2%):
 - // Corn and soy sales impacted by challenging weather conditions and disease pressure in LATAM
 - // Core CP volume compensated industry pricing pressure
- **// Glyphosate-based herbicides -19%** (price +3%, volume -22%):
 - // Primarily driven by lower volumes as shipping patterns normalized vs. PY; prices hovering around historical median

- // Margin supported by reduced incentive provision, accelerated DSO as well as COGS savings; partially offset by decline in sales
- // Positive FX effect on margin (+80bps)

Sales growth rates in Key Messages cpa = currency and portfolio adjusted; Core business refers to Crop Science business excl. glyphosate-based herbicides.



Q3 2024: Strong Growth of Launch Assets Offsetting Rising Xarelto Headwinds



Pharmaceuticals Q3 2024







- // Launch products: Sustained growth dynamics of Nubeqa and Kerendia
- // Xarelto sales increasingly affected by availability of generics
- // Eylea with continued growth in the majority of marketed territories; first launches of Eylea 8 mg pre-filled syringe in Europe
- // Base business: leading market positions in Radiology and Women's Health supporting growth and balancing softness of maturing franchises

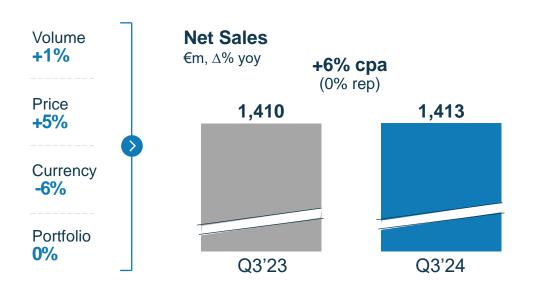
- // Ongoing growth investments into launch products
- // Stringent OPEX management and pricing tailwinds balancing unfavorable changes in product mix
- // Higher incentive provisions compared to prior year
- // FX headwinds lowering margin (-220 bps)



Q3 2024: Growth Across All Categories, While Market Slows Down



Consumer Health Q3 2024







- // Growth driven by positive pricing effects across categories
- Volume gains in LATAM and EMEA, as a result of a good start to cough and cold season in Europe
- // Slow start to US cough and cold season with lower-thanexpected orders by retailers; declining consumption in China

- // Margin positively impacted by sales expansion and lower incentive provisions
- Prudent cost management to secure investment behind brands and product launches
- // Positive FX effect on margin (+180bps)



Outlook 2024: Updated Divisional Guidance



¹Reflects our 2024 guidance at the average actual currencies for 2023; ²Estimated FX impact: Currency assumptions based on month-end September 2024 spot rates (1 EUR=) 1.12 USD, 6.08 BRL, 7.83 CNY, 1,082 ARS, 38.27 TRY. Impact is calculated as difference to constant currencies = at average actual currencies for 2023; ³Core growth -2% to 0%, Glyphosate growth -10% to -8% (previously: Core growth +1% to +4%, Glyphosate growth -12% to -8%).

/// Bayer Q3 2024 Investor Call /// November 12, 2024



Outlook 2024: Updated Group Guidance

in €bn	2023 as reported	2024 at constant FX ¹	2024 estimated FX impact ²
Net Sales	47.6	-1% to +3%	-3% to -4%pts (previously: -2% to -3%pts)
EBITDA (before special items)	11.7	-11% to -8% (previously: -9% to -3%)	~ -4%pts
Core EPS (in €)	6.39	5.10 to 5.50	~ -0.30
Free Cash Flow	1.3	2.0 to 3.0	~ -0.3
Net Financial Debt	34.5	32.5 to 33.5	~ 0.0 (previously: ~0.5)

¹Reflects our 2024 guidance at the average actual currencies for 2023; ²Estimated FX impact: Currency assumptions based on month-end September 2024 spot rates (1 EUR=) 1.12 USD, 6.08 BRL, 7.83 CNY, 1,082 ARS, 38.27 TRY. Impact is calculated as difference to constant currencies.



Anticipated Key Vectors for 2025







Recent Data Solidify Foundation for Next Wave of Differentiated Pharma Blockbusters

	1998		Pharma	ceuticals
Latest Phase III study results	Best- in-class	First- in-class	Commercial status	
Nubeqa ARANOTE: further expanding in mHSPC			#1 in mCRPC, #2 in mHSPC9M 2024 sales crossed €1bn mark	
Kerendia FINEARTS-HF: entering HF with LVEF >=40%			 on track for ~€0.5bn sales in CKD in 2024 preparing for launch in HF in 2026 	
Elinzanetant OASIS-3: underpinning unique efficacy and safet in non-hormonal VMS treatment	ty		submitted for approval in US and EUUS launch expected by mid of 2025	
Eylea 8mg PHOTON (3 years): confirming unparalleled long term efficacy and leading safety profile	-		approved in >50 countries alreadystrong launch uptake in first markets	
Acoramidis ATTRibute-CM: demonstrating rapid and near- complete TTR stabilization			addressing a highly undertreated diseasepreparing for launch in Q1 2025	

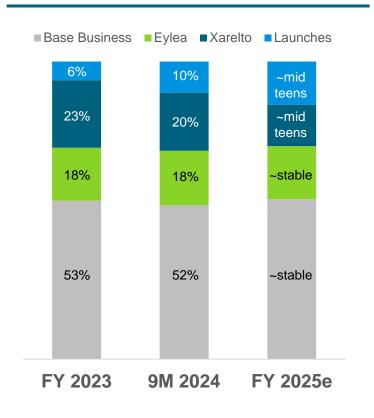


Continued Topline Renewal; Margin Profile Impacted by Product Mix Changes and Growth Investments



Pharmaceuticals

Product Mix in % of Net Sales



Key Drivers 2025

- Continued strong launch dynamics of Nubeqa and Kerendia, supported by first launches of Acoramidis and Elinzanetant
- Xarelto likely to face rising headwinds from generics
- Eylea and base business expected to show stable performance
- Margin to be impacted by unfavorable product mix and growth investments, partly compensated by ongoing efficiency measures







Resilient Performance Despite Challenging Market Dynamics





Additional Market Pressure

- Lower corn acreage in Argentina and Brazil
- Intensified crop protection pricing pressure
- Prolonged soft commodity price levels

Adjusted 2024 Guidance



Accelerating our Strategic Agenda to Prepare for Launches and **Address Market Pressures**

Key Drivers 2025



Market Dynamics:

Muted ag market growth expected*

- Generic pricing pressure in crop protection
- Challenged on-farm profitability; expect commodity prices to remain near current levels given strong 2024 harvest projected



Regulatory Pressure:

Risk to approved U.S. Dicamba label for 2025 season and loss of Movento registration in EMEA

// Given impact on global licensing business and mix effect of sales, material effect on sales and margin (in the area of 200-300bps)

Actions Enabled by New Operating Model



- Accelerate corn growth
- Prepare next wave of soy trait launches
- Optimize crop protection franchise
- Launch 10 blockbusters in next 10 years
- Improve cash conversion and P&L optimization

1flat to 2%



Scale regenerative Ag



Deliver world class innovation



දලුණි Drive operational excellence

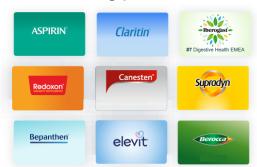


Robust Organic Sales Growth by Building Trusted Brands

Our Vision: Help billions of people live healthier lives with the most trusted self-care solutions

Our Foundation

Strong, trusted brands with leading positions



Balanced portfolio with a strong global footprint in many attractive demand spaces

Consumer & Customer Needs

- **Our Priorities**
- Drive Core Portfolio with focused innovation and resource allocation
- Capture new growth opportunities through selective expansions
- Leverage DSO to accelerate speed to market and increase consumer centricity

- **Key Drivers** for 2025
- Market Growth largely in line with 2024
- Focus on Volume Growth with household penetration gains
- Fuel Growth with new operating model and continued efficiency programs





Our Clear Path Forward



Deliver 2024 and advance our strategic priorities



Pharmaceuticals: Proceed on renewing our topline and progressing our pipeline



Crop Science: **Accelerate our strategic agenda** to prepare for launches and address market pressures



Consumer Health: Robust organic sales growth by building trusted brands







Outlook 2024: Modelling Considerations

GROUP 2024 (€bn) at constant FX1 **Special Items** (EBITDA) -2.0 to -1.0 **Core Depreciation** ~ -1.7 ~ -2.0 **Core Financial Result** (previously: ~ -2.3) 24% to 25% **Core Tax Rate** (previously: ~ 23%) Reconciliation²: ~ -0.5 (EBITDA before special items)

KEY DRIVER

Special items (EBITDA) primarily driven by ongoing restructuring programs and DSO related severance payouts; including legal costs

Core Financial Result now including updated impact of hyper-inflation countries

Core Tax Rate adjusted for Crop Science impairment impacts

Reconciliation² (EBITDA before special items) including latest assumptions for long-term incentive provisions

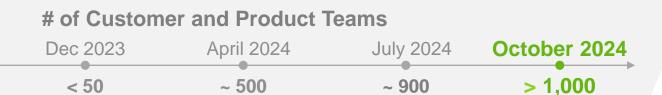
FX effect on all items not material

¹Reflects our 2024 guidance at the average actual currencies for 2023; ²Reconciliation reported as "All Other Segments" and not allocated "Enabling Functions" and "Consolidation".



B A BAYER E R

Our Transformation: Vast Majority of Customer and Product Teams Activated



By end of 2024, every part of Bayer will have started working in the new operating model.

Crop Science Pharmaceuticals Consumer Health Vast majority of customer and product teams as central elements have been activated Activation of technical and enabling capabilities/ teams in full swing and accelerating Increasing focus on deepening practice and proficiency >500 Customer & Product Teams activated Consumer Health Consumer Health Consumer Health Finally swing and accelerating >200 Category & Customer Teams set up Enabling Functions Implementation of new architecture in full swing, incl. consolidation of country platforms



Q3 2024: Core Net Income and Free Cash Flow

[€ bn]	Q3 2023	Q3 2024		
Net Sales	10.3	10.0		
EBITDA before special items	1.7	1.3		
Core depreciation	-0.4	-0.4		
Core EBIT ¹	1.3	0.8		
Core financial result (before special items)	-0.6	-0.4		
Core EBT	0.7	0.4		
Minorities / noncontrolling interest	0.0	0.0		
Core tax rate	48.1%	45.6%		
Core tax	-0.3	-0.2		
Core Net income	0.4	0.2		
Amortization & extraordinary depreciation	-4.5	-4.4		
Special Items (EBITDA & Financial Result)	-0.5	-0.4		
Tax Effect on Adjustments	0.1	0.4		
Net income	-4.6	-4.2		

[€ bn]	Q3 2023	Q3 2024		
Reported EBITDA	1.3	0.9		
Tax payments	-0.3	-0.1		
Delta pensions	-0.1	-0.1		
Gains/Losses Divestments	0.0	0.0		
Delta Working Capital	1.7	1.4		
t/o Delta Inventories	-0.1	0.0		
t/o Delta Receivables	3.2	2.8		
t/o Delta Payables	0.4	0.3		
t/o Other Working Capital	-1.9	-1.6		
Operating Cash Flow ²	2.6	2.1		
Interest & dividends received	-0.3	-0.4		
CapEx ³	-0.7	-0.6		
Free cash flow	1.6	1.1		



- Trade Working Capital: delta vs PY largely driven by quarterly timing of customer payments in Crop Science
- Other Working Capital: delta vs PY driven by incentive and DSO related provisions

¹Delta between "Core EBIT" and "EBIT before special items" mainly driven by regular amortization of intangible assets (see for "EBIT before special items" slide "Q3 2024: Key Financial Measures by Division"); ²Net cash provided by (used in) operating activities (excluding Interest & dividends received); ³Cash flow-relevant capital expenditures (without leasing).



Q3 2024: Volume in Core Crop Protection Offset by Seed Headwinds in LATAM and Normalized Glyphosate Volumes



Crop Science Q3 2024

Sales by Strategic Business Entity



Key Drivers

Corn S&T: driven by pricing pressure in Brazil, reduced area in Argentina due to leafhopper challenges, and higher returns in US resulting from lower acreage

Fungicides: higher volumes across all regions overcompensated price headwinds

Herbicides excl Gly: volume recovery and higher pricing in NA offset ongoing pricing pressure in other regions

Soy S&T: lower volumes in Brazil driven by challenging market environment

Insecticides: driven by LATAM volume phasing with HY1 overcompensating price headwinds

Vegetable Seeds: strong performance driven by price and volume

Cotton: driven by favorable NA end-of-season adjustments

Other: higher SeedGrowth price and volumes in LATAM

Glyphosate-based Herbicides: Primarily driven by lower volumes as shipping patterns normalized vs. PY, with prices hovering around historical median

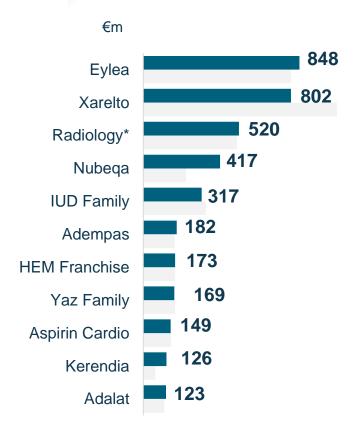


Q3 2024: Ongoing Growth Momentum of Launch Assets Offsetting Accelerated Headwinds on Xarelto



Pharmaceuticals Q3 2024

Sales by Key Products





Key Drivers

Xarelto: sales increasingly affected by availabilities of generics in Canada and Europe; lower US royalties

Eylea: continued growth in the majority of marketed territories; first launches of **Eylea 8 mg** pre-filled syringe in Europe

Nubeqa: gains in all regions, in particular in US and Europe with strong volume increases

Kerendia: growth driven by ongoing US market uptake and further business expansion in China

Radiology: CT Fluid Delivery and Ultravist performing particularly strong

IUD Family: sales decline due to shifts in demand following a strong prior-year quarter in the United States

Adempas: high patient compliance driving sales expansion in the US

HEM Franchise: sales increase driven by higher volumes in LATAM and price increases in US

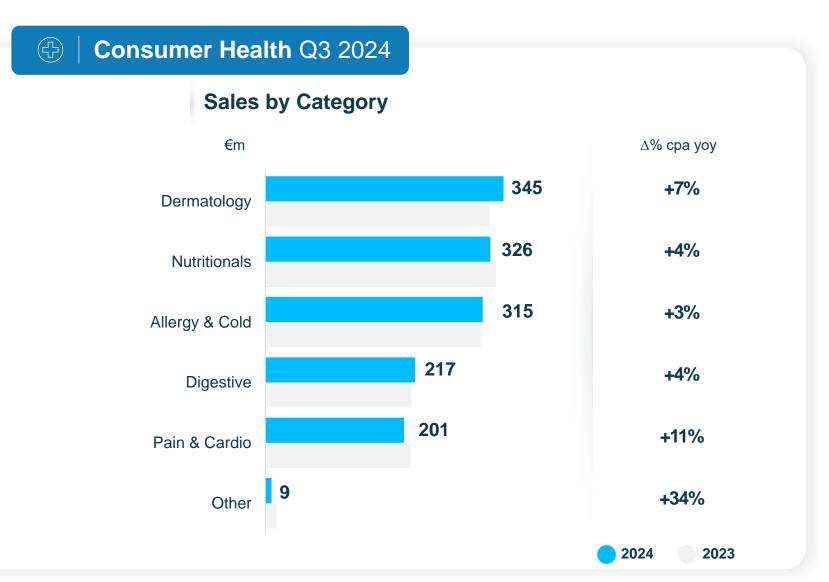
Yaz Family: positive business development in LATAM

Aspirin Cardio: growth driven primarily by LATAM

Adalat: sales increase in China versus soft prior year



Q3 2024: Growth Driven by Innovation and Solid Demand, Partly Offset by Soft Start Into Cold Season in the US





Dermatology: Growth mainly driven by our Bepanthen brand family, Canesten and strong demand for our regional brands

Nutritionals: Mainly driven by EMEA and LATAM, partly offset by discontinuation of the direct-to-consumer nutritional supplements business, under the brand Care/of in the US

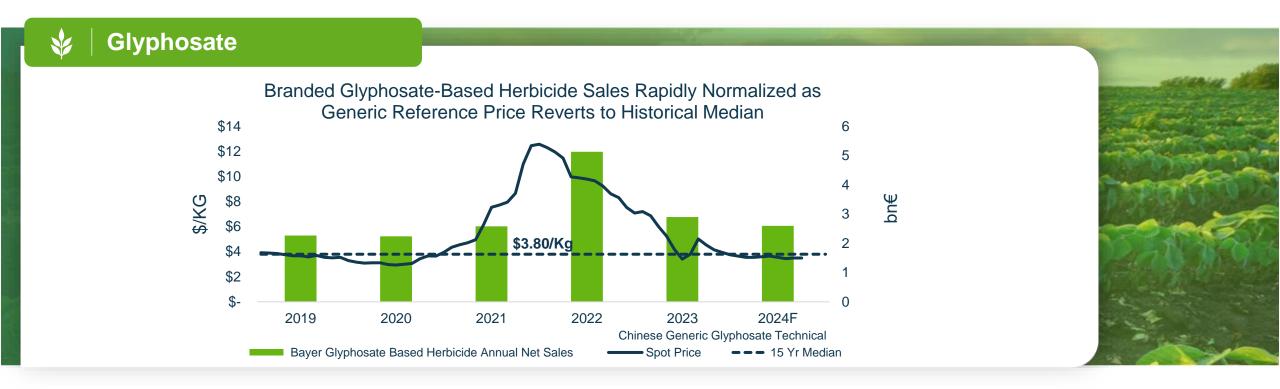
Allergy & Cold: Good start into the cold season in EMEA, partly offset by a slow start of the cold season in NA

Digestive: Iberogast launch in the US, growth in Miralax and supply normalization in EMEA

Pain & Cardio: Strong business performance in Latin America



Solid Demand and Stabilized Glyphosate Market Expected in 2024



Market Trends:

- > Global demand continues to remain strong, returning to normalized, ratable purchasing patterns in 2024, as compared to 2023 when ~65% of volume shipped in HY2.
- Generic Chinese glyphosate technical reference spot price continues to trend slightly below 15-year historical median price

Our Strategy:

- Maintain supply for ~40% global glyphosate market, with focus on the over-the-top markets in the Americas
- Maintain strong brand premium over generic glyphosate-based herbicides with agile and strategic pricing
- Focus on low-cost, sustainable manufacturing and operating model



Q3 2024: Core EPS to EPS Bridge





Q3 2024: Key Financial Measures by Division

	Crop Science		Pharmaceuticals		Consumer Health		Reconciliation		Group	
[€ million, if not specified]	Q3 23	Q3 24	Q3 23	Q3 24	Q3 23	Q3 24	Q3 23	Q3 24	Q3 23	Q3 24
Sales	4,365	3,986	4,538	4,510	1,410	1,413	29	59	10,342	9,968
		,	-7000	-,	-,	-,				-,
Sales by region:		900								
Europe / Middle East / Africa	788	776	1,772	1,682	468	502	27	60	3,055	3,020
North America	734	772	1,263	1,309	522	489	2 -	. 1	2,521	2,569
Asia / Pacific	437	439	1,230	1,239	219	216	_	1	1,886	1,895
Latin America	2,406	1,999	273	280	201	206	0	-1	2,880	2,484
Cost of goods sold ^{1,2}	-3,171	-2,941	-963	-1,114	-471	-492	8	-69	-4,597	-4,616
Selling expenses ^{1,2}	-994	-903	-1,413	-1,526	-588	-568	-4	-41	-2,999	-3,038
Research and development expenses ^{1,2}	-570	-545	-787	-768	-54	-55	6	-34	-1,405	-1,402
General administration expenses ¹	-169	-153	-196	-191	-40	-31	-98	-156	-503	-531
Other operating income / expenses ¹	-70	5	24	-48	-36	-4	-47	-67	-129	-114
EBIT before special items	-609	-551	1,203	863	221	263	-106	-308	709	267
EBIT margin before special items [%]	-14.0%	-13.8%	26.5%	19.1%	15.7%	18.6%	-365.5%	-522.0%	6.9%	2.7%
Special items	-3,964	-3,869	-20	-95	-8	-41	-311	-84	-4,303	-4,088
EBIT	-4,573	-4,420	1,183	768	213	222	-417	-392	-3,594	-3,821
Depreciation & Amortization¹	585	586	235	239	92	97	64	62	976	983
EBITDA before special items	-24	35	1,438	1,102	313	360	-42	-246	1,685	1,251
EBITDA margin before special items [%]	-0.5%	0.9%	31.7%	24.4%	22.2%	25.5%	-144.8%	-416.9%	16.3%	12.6%
Special items	-11	-92	-18	-95	-8	-41	-311	-84	-348	-311
EBITDA	-35	-57	1,420	1,007	305	319	-353	-330	1,337	939
Operating cash flow, continuing ³	1,341	892	1,091	1,277	273	198	-129	-256	2,576	2,111
Cash flow-relevant capital expenditures ⁴	-309	-284	-201	-182	-34	-43	-139	-96	-683	-605

¹Before special items; ²Includes purchase price amortization (PPA) of €184m in COGS, €41m in selling expenses, €32m in R&D in 2024 and €184m in COGS, €40m in selling, €30m R&D in 2023, for Crop Science and Group; ³Net cash provided by (used in) operating activities; ⁴Cash flow-relevant capital expenditures (without leasing).





9M 2024: Group Performance

in €bn	9M 2023	9M 2024	∆% yoy	
Net Sales	35.8	34.9	+1% cpa (-3% rep)	Currency headwind of €1.2bn
EBITDA (EBITDA Margin) before special items	8.7 (24.3%)	7.8 (22.3%)	-10%	Lower Crop Science and Pharma result; currency headwind of €0.4bn
Core EPS (in €)	4.55	4.00	-12%	Lower EBITDA before special items
Free Cash Flow	-2.9	-0.2		Lower litigation related payouts and lower incentive payouts

cpa = currency and portfolio adjusted, rep = as reported, core EPS = core earnings per share (cont. operations)



9M 2024: Core Net Income and Free Cash Flow

[€ bn]	9M 2023	9M 2024
Net Sales	35.8	34.9
EBITDA before special items	8.7	7.8
Core depreciation	-1.2	-1.2
Core EBIT ¹	7.5	6.6
Core financial result (before special items)	-1.4	-1.4
Core EBT	6.1	5.2
Minorities / noncontrolling interest	0.0	0.0
Core tax rate	26.5%	24.1%
Core tax	-1.6	-1.3
Core Net income	4.5	3.9
Amortization & extraordinary depreciation	-8.4	-5.8
Special Items (EBITDA & Financial Result)	-1.0	-1.2
Tax Effect on Adjustments	0.6	0.9
Net income	-4.3	-2.2

[€ bn]	9M 2023	9M 2024
Reported EBITDA	8.0	6.8
Tax payments	-1.1	-0.9
Delta pensions	-0.4	-0.4
Gains/Losses Divestments	-0.1	-0.1
Delta Working Capital	-6.8	-3.1
t/o Delta Inventories	-0.3	0.9
t/o Delta Receivables	-0.3	-1.3
t/o Delta Payables	-1.1	-1.1
t/o Other Working Capital	-5.2	-1.6
Operating Cash Flow ²	-0.5	2.4
Interest & dividends received	-0.7	-0.9
CapEx ³	-1.8	-1.7
Free cash flow	-2.9	-0.2

→ Net Income Q3 2024 and prior year impacted by Crop Science related impairment losses

- Trade Working Capital: continued improvement in inventory levels; delta receivables impacted by unfavorable Crop Science development
- Other Working Capital: driven by lower incentive and litigation related payouts

¹Delta between "Core EBIT" and "EBIT before special items" mainly driven by regular amortization of intangible assets (see for "EBIT before special items" slide "9M 2024: Key Financial Measures by Division"); ²Net cash provided by (used in) operating activities (excluding Interest & dividends received); ³Cash flow-relevant capital expenditures (without leasing).



9M 2024: Lower Corn Acreage and Headwinds in Core Crop Protection in HY1 Weigh on Results







- **// Core Business -2%** (price -1%, volume -2%):
 - // Decline driven by lower corn acres in NA and LATAM, as well as by headwinds in Fungicides and Other Herbicides in HY1, partly offset by higher Insecticides and Soybean volumes
- **// Glyphosate-based herbicides -1%** (price -15%, volume +14%):
 - // Higher volume and return to normalized shipping pattern partly offset by significant price decline, returning to historical median

// Margin impacted by lower prices for glyphosatebased herbicides, generic pricing pressure within Core Crop Protection and unfavorable product mix; partially offset by COGS recovery and DSO efficiency savings

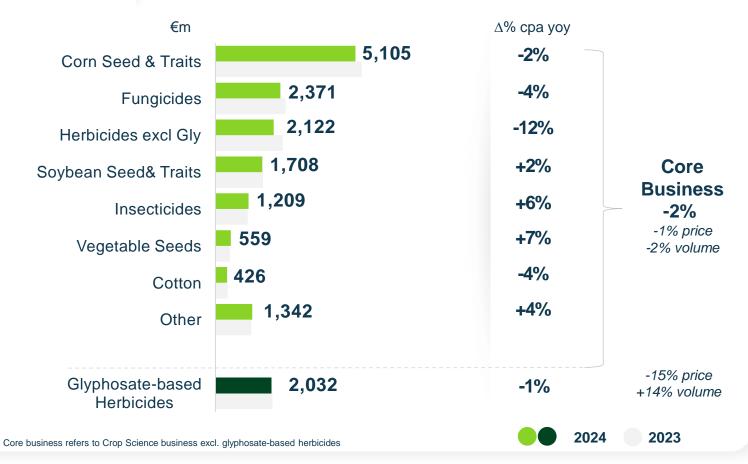


9M 2024: Lower Corn Acreage and Headwinds in Core Crop Protection Weigh on Results



Crop Science 9M 2024

Sales by Strategic Business Entity



Key Drivers

Corn S&T: lower acres in NA and LATAM more than offset pricing increases

Fungicides: adverse weather, lower acreage and generic pricing pressure more than offset higher volume in LATAM

Herbicides excl. GLY: declines across all regions. mostly driven by adverse weather, lower acreage and generic pricing pressure

Soy S&T: higher volumes in NA on expanded acres, partially offset by lower volume in Brazil due to delayed season

Insecticides: volume growth mainly driven by Movento in EMEA and Curbix in LATAM

Vegetable Seeds: driven by higher pricing globally

Cotton: driven by lower trait licensing volumes

Other: driven by Canola in Canada and Sunflower in EMEA

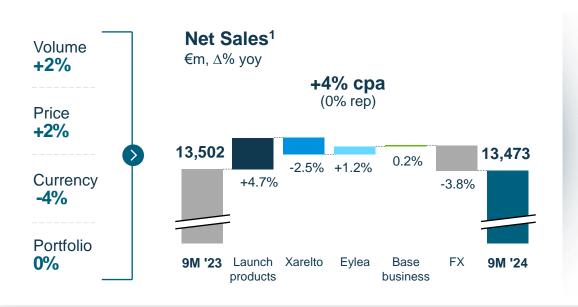
Glyphosate-based Herbicides: Strong Roundup demand leads to higher volume and return to normalized shipping pattern partly offset by significant yoy price decline to align to generics

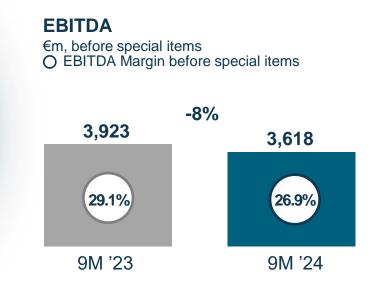


9M 2024: Launch Products and Eylea Continue To Drive Growth



Pharmaceuticals 9M 2024







- // Nubeqa and Kerendia continue to grow high double-digit %
- // Xarelto facing generic pressure in Europe and Canada
- // Eylea with sustained volume expansion; 8mg launched in first countries
- // Stable **Base business:** growth in Radiology and Women's Health balancing softness in remaining portfolio

- // Ongoing growth investments into launches balanced by stringent OPEX management and resource shifts
- // Prior year's margin benefitted from reduced incentive provisions
- // FX headwinds weighing on profitability

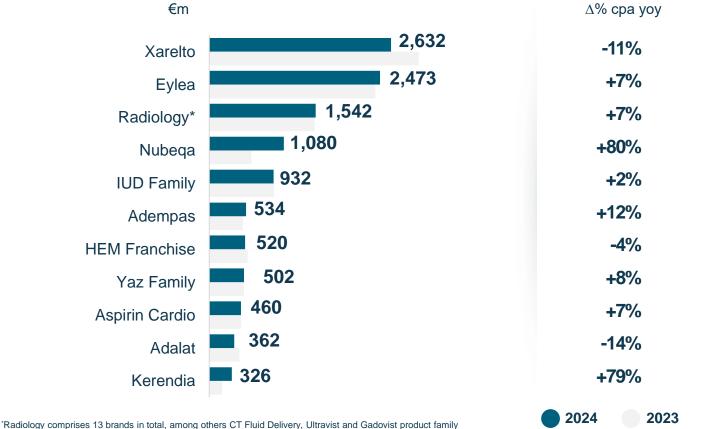


9M 2024: Strong Performance of Launch Assets, Eylea and Radiology More Than Offset Headwinds on Xarelto and Adalat



Pharmaceuticals 9M 2024

Sales by Key Products



Key Drivers

Xarelto: impacted by increased generic pressure in Canada and Europe; lower US royalties

Eylea: growth particularly driven by Canada, Japan and Europe; ongoing launch of Eylea 8 mg

Nubeqa: continued growth led by US, EU and China

Kerendia: growth driven by ongoing US market uptake and further business expansion in China

Radiology: CT Fluid Delivery and Ultravist performing particularly strong

IUD Family: volume decline in US versus strong prior due to a shift of wholesaler orders offset by price increases, particularly in US and Latin America

Adempas: high patient compliance driving sales expansion in the US

HEM Franchise: competitive pressure especially in US

Yaz Family: recovery from soft prior year

Aspirin Cardio: positive business development in LATAM

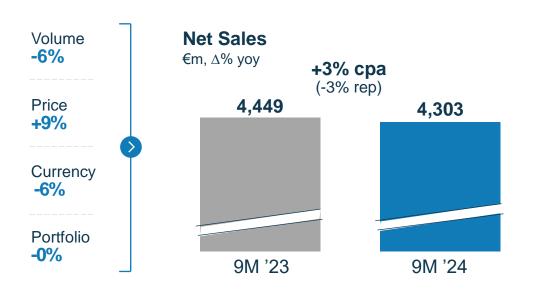
Adalat: continued impact from VBP in China



9M 2024: Solid Growth in Almost all Categories, Partly Offset by Soft Cough & Cold and Allergy Season



Consumer Health 9M 2024





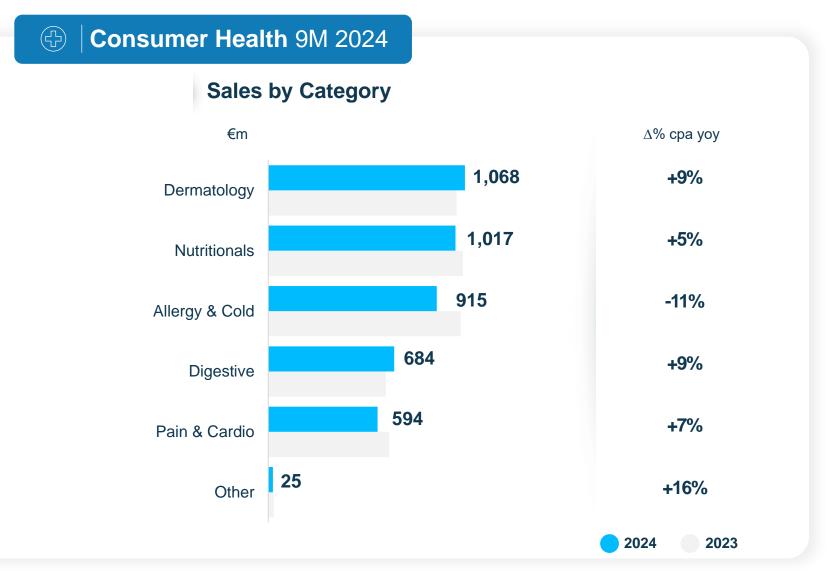


- // Notable volume increases in Dermatology driven by strong demand for Bepanthen and Canesten and Digestive Health supported by supply recovery
- // Allergy & Cold category impacted by weak allergy season as well as soft start to the C&C season in NA, partially offset by strong start into this year's cold season in EMEA
- // US retailers significantly optimizing working capital, leveraging improved supply chains and product availability

- // Continuous investment into our innovative brands
- // Prudent cost management
- // Implementation of Dynamic Shared Ownership progressing



9M 2024: Growth due to Solid Demand and Normalized Supply; Soft Cough & Cold and Allergy Season Weighing on Growth



Key Drivers

Dermatology: Growth mainly driven by Bepanthen brand family, Canesten and strong demand for our regional brands

Nutritionals: Mainly driven by EMEA and LATAM

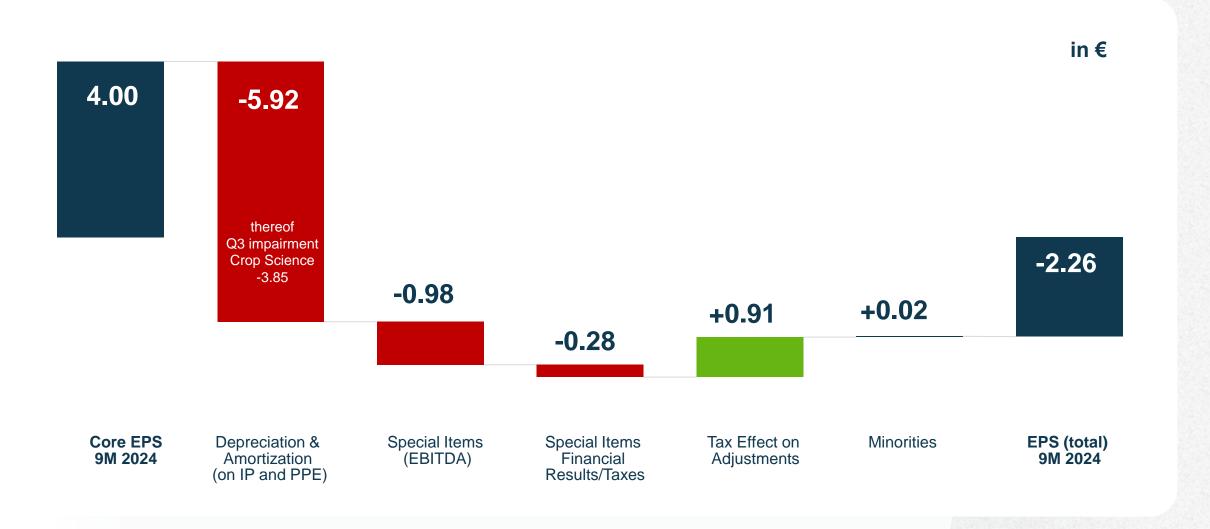
Allergy & Cold: Strong prior year further impacted by a mild winter and a weak allergy season. In addition, US retailers optimized inventory levels

Digestive: Growth driven by improved supply in EMEA and Iberogast launch in the US

Pain & Cardio: Strong business performance in Latin America, partly offset by retail inventory optimization in US



9M 2024: Core EPS to EPS Bridge





9M 2024: Key Financial Measures by Division

	Crop S	cience	Pharmac	euticals	Consume	er Health	Reconciliation		Group	
[€ million, if not specified]	9M 2023	9M 2024	9M 2023	9M 2024	9M 2023	9M 2024	9M 2023	9M 2024	9M 2023	9M 2024
Sales	17,640	16,874	13,502	13,473	4,449	4,303	184	227	35,775	34,877
Sales by region:	-									
Europe / Middle East / Africa	4,058	3,951	5,332	5,316	1,432	1,520	179	224	11,001	11,011
North America	7,189	7,254	3,544	3,675	1,728	1,553	4	1	12,465	12,483
Asia / Pacific	1,720	1,569	3,891	3,698	691	648	_	1	6,302	5,916
Latin America	4,673	4,100	735	784	598	582	1	1	6,007	5,467
Cost of goods sold ^{1,2}	-10,036	-10,052	-3,023	-3,276	-1,553	-1,475	-94	-156	-14,706	-14,959
Selling expenses ^{1,2}	-3,149	-3,159	-4,365	-4,398	-1,881	-1,863		-46	-9,460	-9,466
Research and development expenses ^{1,2}	-1,696	-1,746	-2,445	-2,302	-159	-171	-32	-17	-4,332	-4,236
General administration expenses ¹	-513	-506	-591	-586	-113	-106	-351	-413	-1,568	-1,611
Other operating income / expenses ¹	-94	10	95	-8	12	23	-75	-49	-62	-24
EBIT before special items	2,152	1,421	3,173	2,903	755	711	-433	-454	5,647	4,581
EBIT margin before special items [%]	12.2%	8.4%	23.5%	21.5%	17.0%	16.5%	-235.3%	-200.0%	15.8%	13.1%
Special items	-6,613	-4,007	-137	-223	-21	-125		-431	-7,224	-4,785
EBIT	-4,461	-2,586	3,036	2,680	734	586		-885	-1,577	-204
Depreciation & Amortization ¹	1,816	1,987	750	715	272	294	198	197	3,036	3,193
EBITDA before special items	3,968	3,408	3,923	3,618	1,027	1,005	-235	-257	8,683	7,773
EBITDA margin before special items [%]	22.5%	20.2%	29.1%	26.9%	23.1%	23.4%	-127.7%	-113.2%	24.3%	22.3%
Special items	-88	-230	-135	-219	-21	-84	-453	-430	-697	-962
EBITDA	3,880	3,178	3,788	3,399	1,006	921	-688	-687	7,986	6,811
Operating cash flow, continuing ³	-1,685	-454	2,240	3,133	508	555	-1,553	-863	-490	2,371
Cash flow-relevant capital expenditures ⁴	-800	-760	-651	-622	-89	-114	-215	-183	-1,755	-1,679

¹Before special items; ²Includes purchase price amortization (PPA) of €822m in COGS, €130m in selling expenses, €97m in R&D in 2024 and €709m in COGS, €115m in selling, €88m R&D in 2023, for Crop Science and Group; ³Net cash provided by (used in) operating activities; ⁴Cash flow-relevant capital expenditures (without leasing).





Crop Science: Seed & Traits and Digital R&D Pipeline

~€21bn PSP

(Annual Update March 2024)

Phase I		Phase II		Phase III		Phase IV		PSP	
Corn Disease Shield - NA Annual Germplasm Upgrades	Z Z	Corn LEP5 2nd Generation Seed Density Digital Tool - NA Digital Disease Mgmt. – NA Seed Placement Digital Tool - NA Annual Germplasm Upgrades	8	Corn HT5 2 nd Gen Seed Density Digital Tool – EMEA 2nd Gen Seed Density Digital Tool – LATAM Annual Germplasm Upgrades	ğ	PRECEON Smart Corn - Breeding PRECEON Smart Corn - Biotech Trait ² Corn LEP4 CRW4 Annual Germplasm Upgrades		~€11bn	
Annual Germplasm Upgrades Soybean Native Resistance	% %	Soy IP4 Digital Disease Mgmt NA Seed Placement Digital Tool – LATAM Annual Germplasm Upgrades Soybean Native Resistance		2nd Generation Soy Cyst Nematode resistance Soy HT5 (6 Tolerances – Adds PPO) Seed Placement Digital Tool – NA Annual Germplasm Upgrades Soybean Native Resistance		Soy IP3 Soy HT4 (5 Tolerances – Adds 2, 4-D and HPPD) Vistive Gold Xtend Annual Germplasm Upgrades Soybean Native Resistance	>	~€5bn	
Canola/OSR Digital Disease Mgmt NA		Wheat Digital Disease Mgmt EMEA Canola HT4	□ ĕ	Sugarbeets 2nd Generation Herbicide Tolerance ¹ Cotton HT4 (5 tolerances – Adds 2, HPPD and PPO)	2 100 100 100 2		ğ	<u></u>	Breedin Trait
Wheat Annual Germplasm Upgrades Wheat Disease Package Upgrades Cotton Annual Germplasm Upgrades Canola/OSR Annual Germplasm Upgrades Veg- Annual Germplasm Upgrades Rice Annual Germplasm Upgrades		Wheat Annual Germplasm Upgrades Wheat Disease Package Upgrades Cotton Annual Germplasm Upgrades Canola/OSR Annual Germplasm Upgrades Veg- Annual Germplasm Upgrades Rice Annual Germplasm Upgrades	Z Z Z Z Z Z	Wheat Annual Germplasm Upgrades Wheat Disease Package Upgrades Cotton Annual Germplasm Upgrades Canola/OSR Annual Germplasm Upgrades Veg- Annual Germplasm Upgrades Rice Annual Germplasm Upgrades	发 	Wheat Annual Germplasm Upgrades Wheat Disease Package Upgrades Cotton Annual Germplasm Upgrades Canola/OSR Annual Germplasm Upgrades Veg- Annual Germplasm Upgrades Rice Annual Germplasm Upgrades	* * * * * * *	advance HT = He CRW = LEP = L	ed to ne erbicide T Corn Roo epidopte er Insect

Projects listed here and included in the peak sales potential by segment do not include projects funded by our Leaps by Bayer investments; includes all advancements made in FY'23, updated Mar'24

PSP = Peak Sales Potential, 50% incremental; Expected to reach 30% of PSP by 2032, 80% of PSP by 2038 and remainder in 2039+; **Note that products are excluded from the pipeline PSP typically the year following launch**1 In collaboration with KWS; 2 In collaboration with BASF; 3 "Other" category includes seeds and traits, such as cotton, canola, wheat, OSR, rice, vegetable seeds and sugarbeets, plus carbon and digital Models.



Crop Science: Crop Protection R&D Pipeline

(Annual Update March 2024)



	Phase I	Phase II	Phase III	Phase IV	Life Cycle Management ¹	PSP
HERBICIDES	New Al Development New Herbicide ✓ ✓ ✓	New Herbicide ✓ ♣	New Herbicide V ✓ ✓ New Herbicide New Herbicide³ New Herbicide³		Non-Selective Glyphosate LCM Selective Merlin Flexx / Adengo LCM Balance Flexx LCM Convintro New over-the-top herbicide V Convintro New over-the-top herbicide New over-the-top herbicide V Selective Council Family Ronstar One Mesosulfuron LCM V	~€5bn
INSECT. FUNGIC.	New Insecticide ✓ ✓	New Fungicide New Fungicide New Insecticide New Insecticide	New Fungicide³ ✓✓✓ ೄ♣	Plenexos ✓ ✓ ✓	Nativo Plus ✓ ✓ Delaro Forte ✓ Vayego Duo Fluopyram ✓	€2bn ~€3bn
SEED GROWTH 2 INS			New Seed Treatment ✓ 🦠	lbisio ✓ ^b 3,		

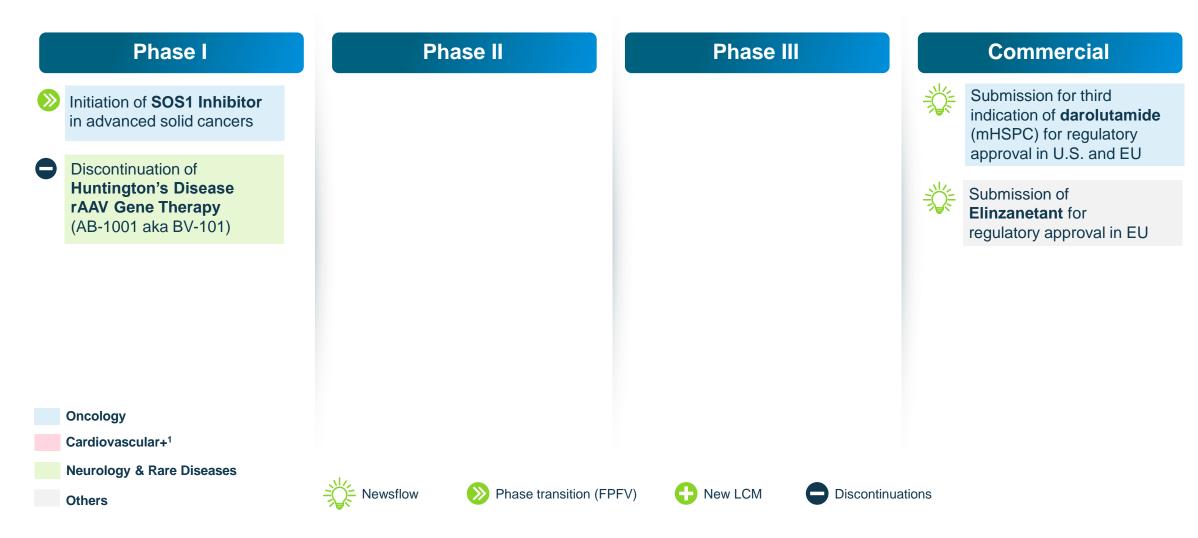
¹ Shown here is a subset of Bayer's total life cycle management activities; focused on new formulation developments which have the potential to bring significant innovation to customers compared to currently marketed product; Products shown may not yet be fully registered in all jurisdictions; includes all advancements made in FY'23, updated Mar'24; ² SeedGrowth is currently reported within other SBEs; ³ 3rd party collaboration

advanced to next phase
Selection of projects listed here and included in the peak sales potential by segment do not include projects in early research or discovery

PSP = Peak Sales Potential, 50% incremental; Expected to reach 30% of PSP by 2032, 80% of PSP by 2038 and remainder in 2039+; Note that products are excluded from the pipeline PSP typically the year following launch.



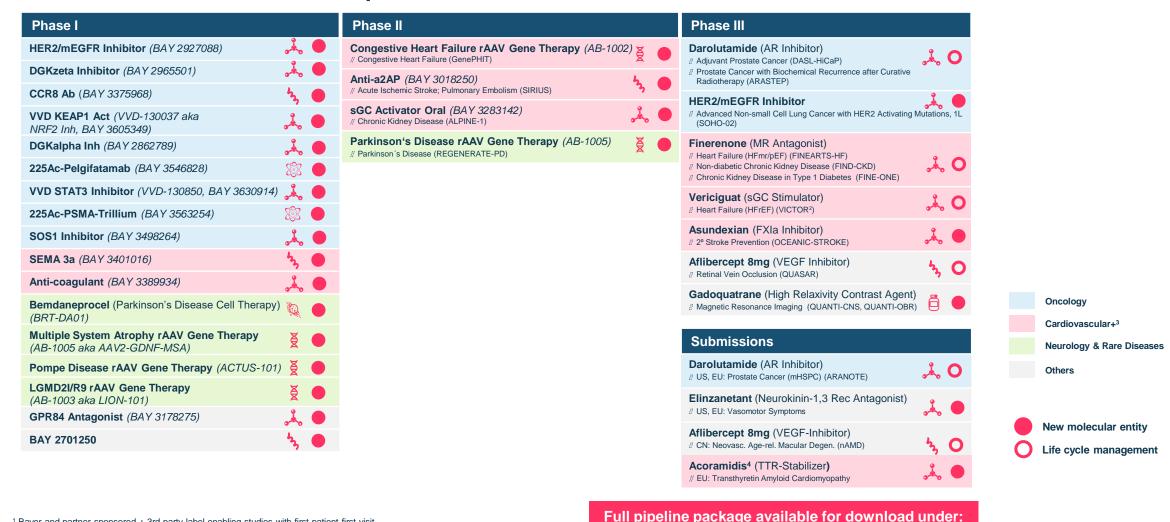
Pharmaceuticals: R&D Developments (since last update on August 28, 2024)



¹ Including Precision Cardiovascular, Nephrology & Acute Care 2 Exclusive commercialization rights acquired for EU markets; pending marketing authorization approval. Submission to EMA under responsibility of BridgeBio



Pharmaceuticals – Pipeline Overview¹ (as of November 8, 2024)



¹ Bayer and partner sponsored + 3rd party label enabling studies with first patient first visit

🤸 Protein Therapeutics 🛮 🐞 Cell Therapy 👶 Contrast Agent 🏻 💆 Genetic Medicine 🏋 Radionuclide Therapy 🎎 Small Molecule





https://www.bayer.com/en/pharma/development-pipeline







² Conducted by Merck & Co

³ Including Precision Cardiovascular, Nephrology & Acute Care

⁴ Exclusive commercialization rights acquired for EU markets; pending marketing authorization approval. Submission to EMA under responsibility of BridgeBio



Major R&D Milestones Expected Until End-2025

Phase I		Phase II		Phase III	Submission / Approva		
Sema3A mAB: Primary compl. Phase I	>>	Bemdaneprocel PD: Start Phase II	*	Asundexian 2º Stroke Prevention: Primary compl. Phase III		Finerenone HFmr/pEF: First submission	
BRT-OpCT01 Primary Photoreceptor Diseases				(OCEANIC-STROKE)	\checkmark	Acoramidis ATTR-Cardiomyopathy:	
Start Phase I/II				Vericiguat HFrEF: Primary compl. Phase III		First approval ³	
				(VICTÓR)	✓	Elinzanetant VMS: First approval	
				Aflibercept RVO: 8 mg Primary compl. Phase III		✓ Gadoquatrane:	
				(QUAŚAR)	✓	First submission	
Primary Completion							
>> Phase transition (FPFV)							

New LCM

Oncology

Others

Cardiovascular+2

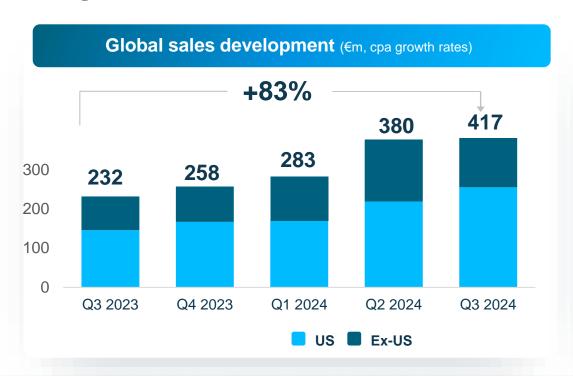
First Submission / Approval

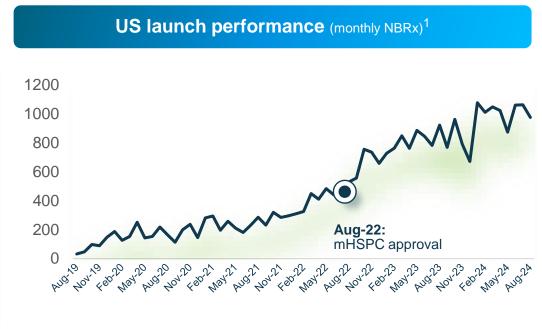
Neurology & Rare Diseases

¹ After November 8th, 2024 ² Including Precision Cardiovascular, Nephrology & Acute Care ³ Exclusive commercialization rights acquired for EU markets; pending marketing authorization approval. Submission to EMA under responsibility of BridgeBio



Nubeqa Continues to Show Strong Uptake With Gains in All Regions







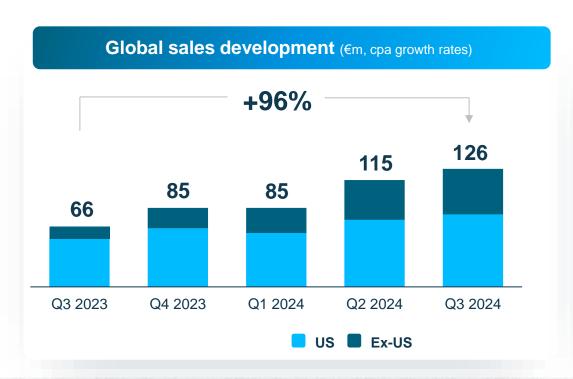
- Nubeqa continues to grow faster than the ARI² market in the US
- The mHSPC³ launch continues to be a success in all markets, with particularly strong uptake in EMEA

Nubeqa is approved in more than 87 countries today (mHSPC approvals in 86 markets)

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Kerendia Demonstrates Continued Launch Uptake







- Solid sales growth momentum in the US; broad utilization in early disease stages reinforces CV benefits of Kerendia in CKD/T2D population.
- Steady ex-US growth in key regions and countries, especially China showing strong NBRx growth as well as India and Mexico.

Successful FINEARTS-HF Ph3 trial and FINE-HEART integrated pooled analysis results presented at ESC Congress 2024.

