

Health for all, Hunger for none



BAYER
PHARMA

PREPARING FOR LONG-TERM
GROWTH WHILE MANAGING
LOE TRANSITION

Capital Markets Day 2024

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Bayer Pharma's Strategic Agenda



RENEW TOPLINE



Drive continued sales momentum and realize blockbuster potential of Nubeqa, Kerendia and Eylea 8mg

Maximize the full commercial value of base business, notably Radiology and Women's Health Care

Prepare launch of Elinzanetant and Acoramidis



GROW PIPELINE VALUE



Progress **late-stage pipeline**

Replenish and advance early pipeline with increased contributions from platform companies

New R&D model geared towards focus, quality and productivity



LEVERAGE NEW OPERATING MODEL



Diligently allocate resources towards areas of high impact and value potential

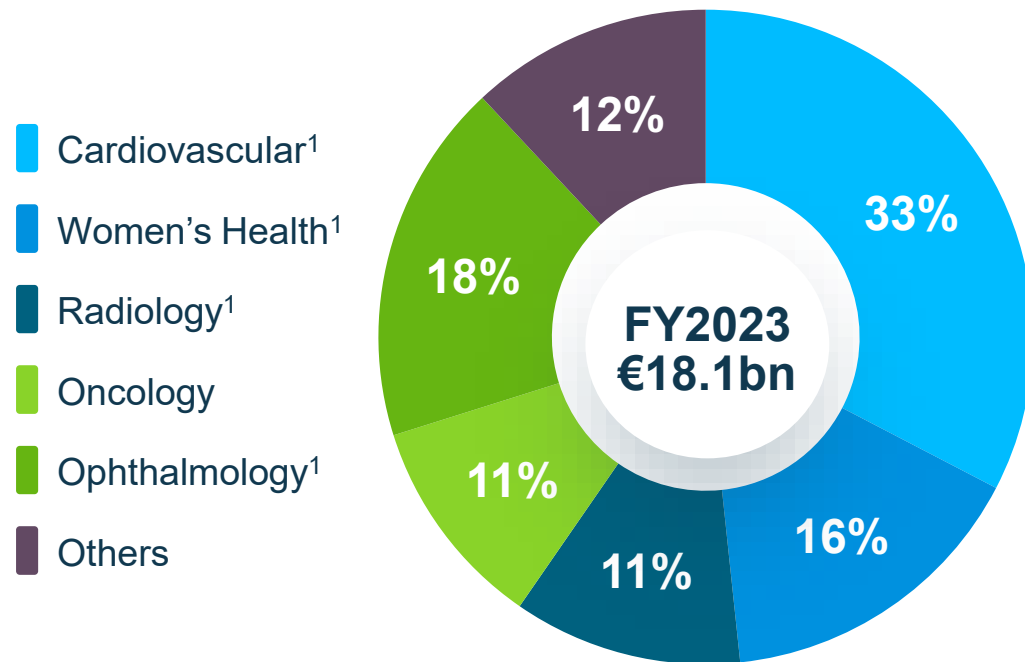
Improve **organizational efficiency and productivity**

Rapidly adopt DSO across division following frontrunner success

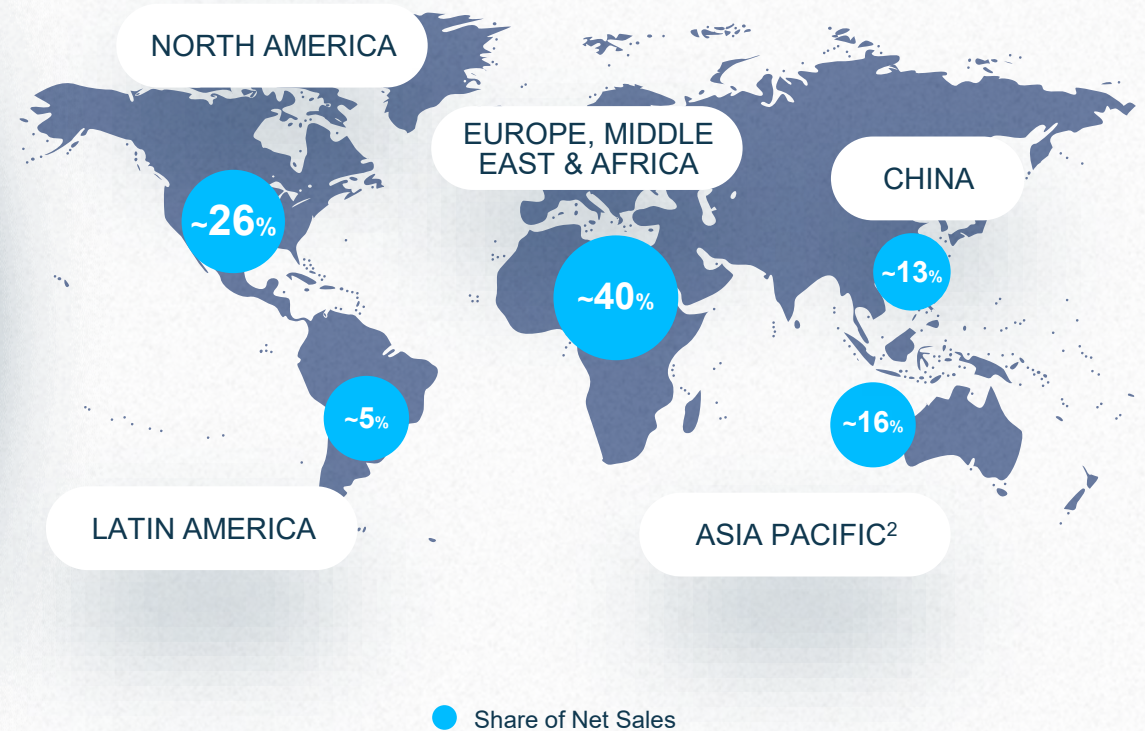


Bayer Pharma Sales Diversified Across Therapeutic Areas and Geographies

SALES BY THERAPEUTIC AREAS



GEOGRAPHIC FOOTPRINT



¹ Strong market positions in the respective indication ² excl. China

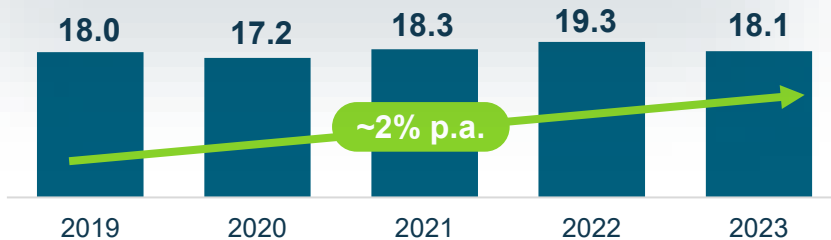


Leading Franchises Providing Sales Growth and Resilience, Margin Profile Impacted by LoE Transition and Strategy Execution

Pharmaceuticals Sales & Profitability

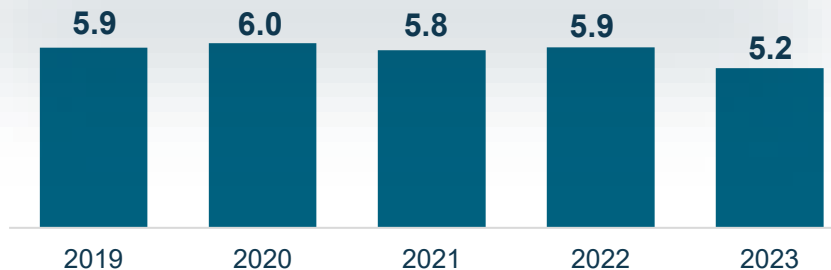
NET SALES (€bn) / cpa CAGR %

yoy cpa% **+5.6** **-1.5%** **+7.4%** **+1.1%** **-0.4%**



EBITDA before special items (€bn) / margin%

EBITDA¹ Margin **32.6%** **34.9%** **31.5%** **30.5%** **28.7%**



¹ before special items

Key Drivers

Growing sales contributions from recently launched Nubeqa and Kerendia

Strong Eylea and Radiology performance balancing increasing headwinds from China VBP program and first LoE's of Xarelto

Revision of R&D model and enhancement of capabilities through acquisitions of platform companies

Continued shift of resources towards R&D and launch brands; U.S. re-entry with R&D and commercial footprint

Tight cost management to fund growth investments while mitigating inflation and margin diluting change in product mix



Launch Assets and Late-Stage Pipeline Expected to Largely Offset LoEs on Stable Base Business

illustrative



NET SALES

- > Elinzanetant, Acoramidis, Asundexian Stroke
- > Nubeqa, Kerendia
- > Xarelto
- > Eylea
- > Radiology and Other Late Lifecycle Assets

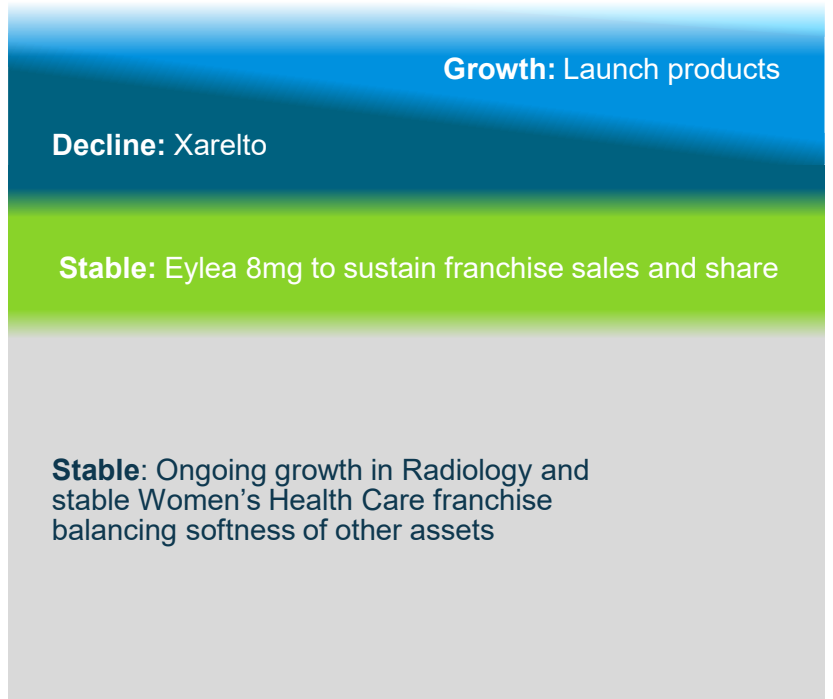
2023

€18.1bn



2024-2026 (cpa)

Elinzanetant, Acoramidis and Asundexian Stroke



>2027

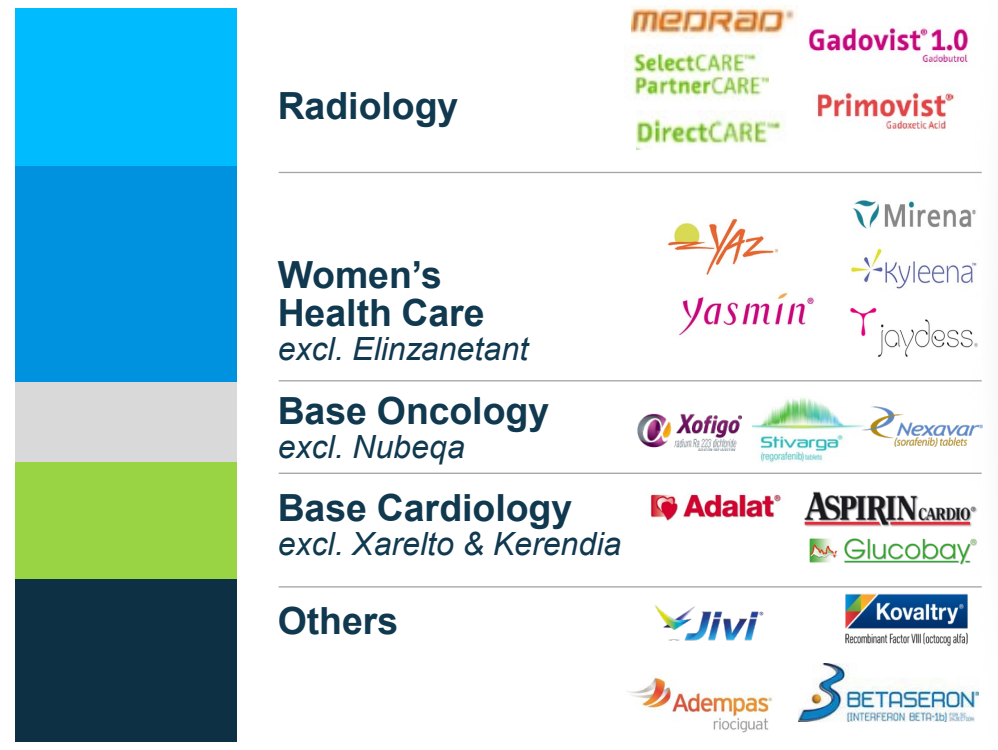
- Numerous pipeline assets to potentially fuel long-term growth
- Rejuvenated portfolio
- Steady base business



Despite its Maturity, Key Parts of Our Base Business Are Benefitting from Strong Market Positions and Supportive Trends

Bayer Pharma's Base Business | Short- and Mid-term Drivers

Net Sales 2023
€9.6bn



Radiology:
 Building on leading positions in contrast media and fluid delivery systems to further expand into AI and digital imaging
 Market to grow mid-single digits annually

Women's Health (excl. Elinzanetant):
 Stable Business expected, benefiting from global presence and strong market positions

Other Late Lifecycle assets:
China business:
 Continued VBP pressure, with Cardioaspirin and Visanne starting to be affected in 2024
 Continued softness of selected mature assets expected

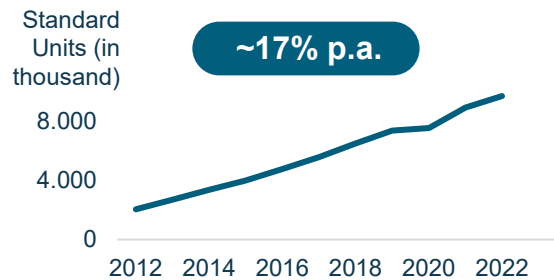
Ongoing growth in Radiology and stable sales contributions from Women's Health balancing softness in remaining portfolio



With Its Unparalleled Clinical Profile, Eylea Positioned to Continue Market Leadership in a Growing Market

Global Retinal Disease Landscape

Retinal market¹



Growing ageing population

Rising prevalence of diabetes

Reduction in treatment burden in nAMD and DME remains unmet need – need for longer acting treatments

Position to Sustain Market Leadership with Eylea 8 mg

Eylea 8 mg: Potential to establish the next **standard in retinal diseases**

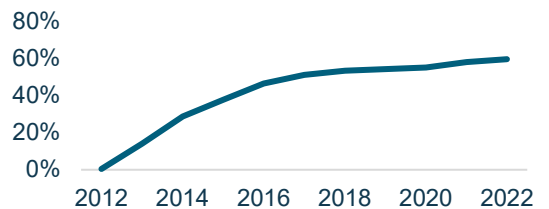


// Address unmet need with reduction in treatment burden – **only drug with approved unprecedented treatment interval of up to 5 months²**

// Potential to improve ophthalmology clinic capacities, enabling better care for patients treated for nAMD and DME

Recently approved in e.g. EU, Japan, UK, Canada

Eylea 2 mg Market Share¹



Eylea 2 mg is the standard of care in retinal diseases

Market leader as the #1 anti-VEGF treatment

Clinical differentiation:

Patient proportion in the Eylea 8 mg q16 groups achieving last assigned intervals ≥ 4 months at 96 week

PULSAR (nAMD)³



53% achieved $\geq q20^5$

PHOTON (DME)⁴



47% achieved $\geq q20^5$

¹ Source: MARS MIDAS – EX US, BAYER panel scope : IQVIA: IQVIA MIDAS® Quarterly for the following countries: Argentina, Australia, Belgium, Brazil, Canada, Czech Republic, Germany, Greece, Italy, Japan, Korea, Rep. Of, Mexico, Poland, PR of China, Russian Fed., Saudi Arabia, Spain, Switzerland, Taiwan, Turkey, United Kingdom, for ATC: S1P0; Volume sales (Standard Units), reflecting estimates of real-world activity. Copyright IQVIA. All rights reserved. Close-up: Chile, Farminform: Netherlands, Insight Helath: Austria, Nordic Pharma Insights: Sweden ² Source: https://www.ema.europa.eu/en/documents/product-information/eylea-epar-product-information_en.pdf ³ Source: <https://www.bayer.com/media/en-us/aflibercept-8-mg-first-to-achieve-sustained-vision-gains-with-more-than-70-of-patients-extended-to-intervals-between-16-and-24-weeks-in-wet-age-related-macular-degeneration-at-two-years/> ⁴ Source: <https://www.bayer.com/media/en-us/aflibercept-8-mg-in-diabetic-macular-edema-first-to-achieve-sustained-vision-gains-with-up-to-83-of-patients-extended-to-16-24-weeks-at-two-years/> ⁵ Randomized to Eylea 8mg q16 groups



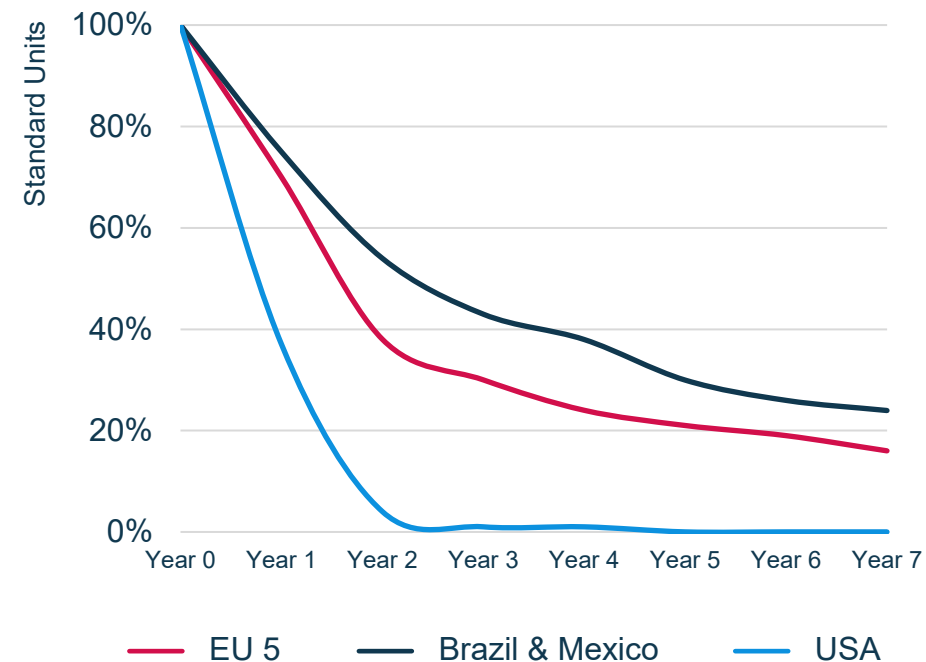
Xarelto to Face Genericization in the Next Three Years Globally

Xarelto's main patent expirations

Countries	% of Total Xarelto Sales ¹	Compound patent expiry	Once-daily patent expiry
China	6%	End 2020	--
Europe ²	60%	April 2024	January 2026
Japan	10%	Mid 2024	--
USA	13%	Beginning of 2025	2027
Others	11%	2020-2024 ³	January 2026 (few markets ⁴)

Historic Genericization Patterns of Small Molecules

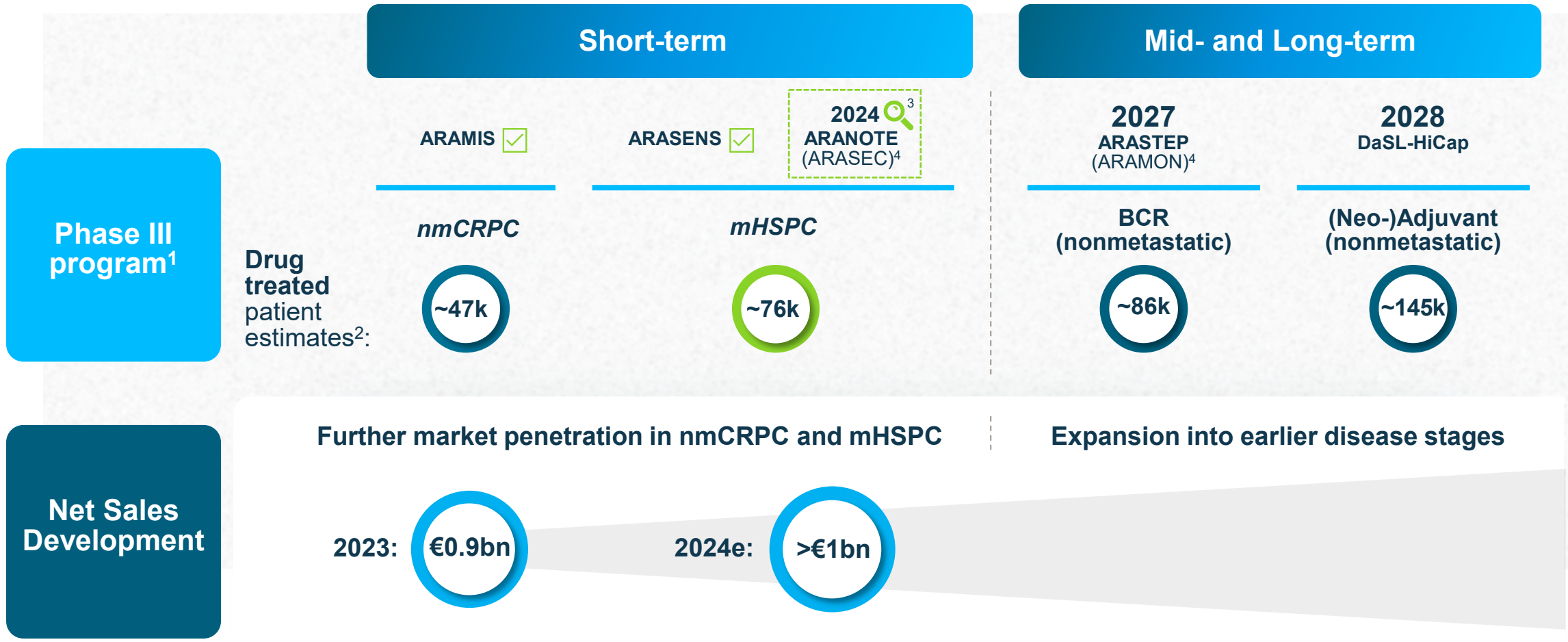
Prior cardiovascular LoE benchmark⁵



¹ Based on 2023 Actual Sales ² OD patent currently being challenged in several European countries ³ In most markets end 2020, longer expiry dates in Brazil (2021), Korea (2021), Mexico (2023), Australia (2023), Malaysia (2024), and others ⁴ Such as e.g. Australia, Indonesia ⁵ Typical cardiovascular brand volume genericization based on the CV brands Crestor™, Lipitor™, Valsartan™, and Plavix™ (atypical curves excluded)



Nubeqa Set for Continued Growth in Prostate Cancer Driven by Market Penetration and Label Expansion

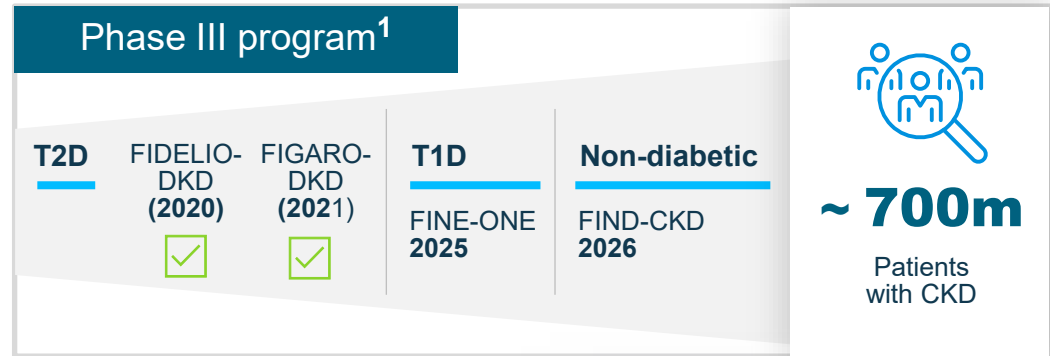


¹ Stated timelines of the Phase III program refer to either launch dates of Nubeqa in this indication (ARAMIS, ARASENS) or estimated primary completion date of the respective study ² 2030 Treated Estimates G7: U.S., EU5, JP
³ Next expected Read-out ⁴ Not label generating; supports ARASTEP/ARANOTE submission

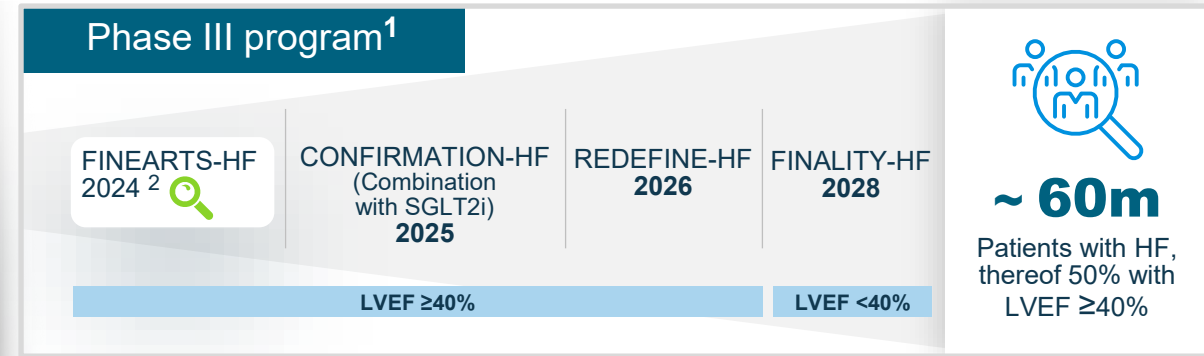


Kerendia With Potential to Become Foundational Treatment for Broad Groups of Patients with Kidney Disease or Heart Failure

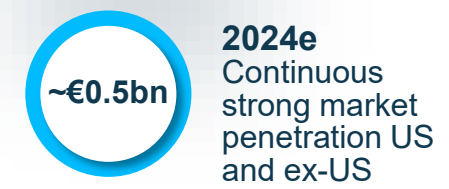
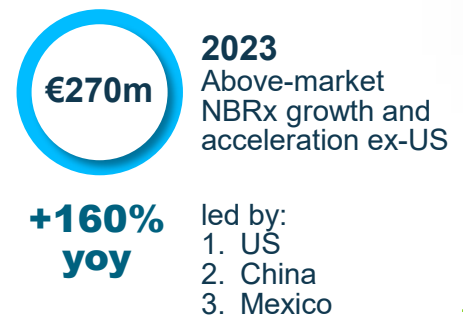
Chronic Kidney Disease



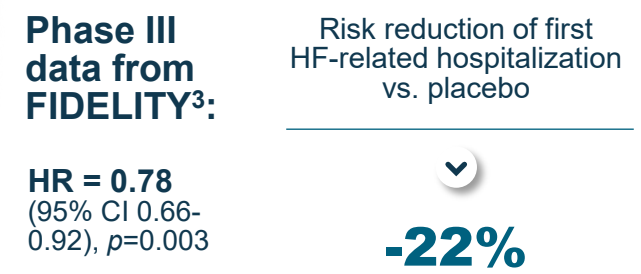
Heart Failure



Net Sales Development



Development Rationale



- > **High unmet need, with only limited effective/proven treatment options**
- > **Potential market launch: 2026**

→ **Leveraging growing recognition of strong interlink between CKD and HF**

¹ Timelines of the Phase III program refer to estimated primary completion dates of the respective study ² Next expected read-out ³ Agarwal et al, *EHJ* 2022, 43 (6), 474–484.



Asundexian is Targeting a High Unmet Need in Secondary Stroke Prevention

Unmet Need

~1 in 4¹

people have a stroke in their lifetime



~ 27m

diagnosed patients per year in top 8 markets

Patients having a recurrent stroke within

the first year²
10%

the first 5 years²
25%

Mortality rate increases with each recurrent stroke²

Recurrence rate of stroke unchanged over >20 years, despite increased SoC²



Clinical Rationale and Status of Asundexian

> Rationale

- Genetic correlation between FXIa deficiency and risk of stroke
- **Asundexian: once-daily FXIa inhibitor** with proven clinical safety in phase II program PACIFIC

> Phase II Study PACIFIC-STROKE

Efficacy: >60% reduction of stroke and TIA observed in patients with pre-existing atherosclerosis³



Safety: no significant increase of bleeding vs. placebo³

> Phase III OCEANIC-STROKE

- ongoing despite early termination of atrial fibrillation program as etiology and SoC are materially different
- current status: U.S. FDA Fast Track Designation granted, data expected in HY2 2025

¹ Feigin VL et al., *Lancet Neurol.* 2023, 22(12), 1160-1206. 7. Global Stroke Factsheet, *International Journal of Stroke* 2022, 17(1), 18-29 [Accessed: February 2024]. ² Kolmos M et al., *J Stroke Cerebrovasc Dis.* 2021, 30(8),105935. ³ Shoamanesh A et al., *Lancet* 2022, 400, 997-1007; composite outcome of ischemic stroke and TIA in patients with any atherosclerosis was an exploratory post-hoc analysis



Acoramidis¹ with Competitive Clinical Profile to Treat ATTR-CM, Complementing Our CVD Franchise in Europe

Unmet Need

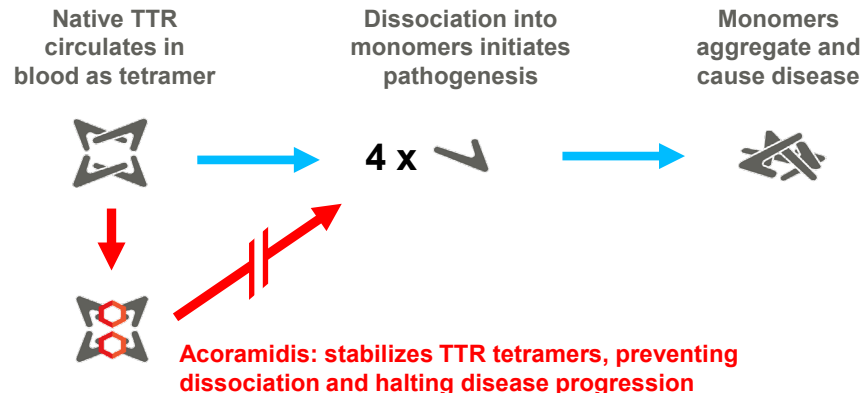
// ATTR-CM

- // Transthyretin amyloidosis cardiomyopathy, a progressive and fatal disease
- // Causes diastolic dysfunction and heart failure due to deposition of TTR amyloid in the heart



~200k
patients in Europe,
diagnosis rates still in
low teens

// Pathogenic pathway



Profile and Deal Rationale of Acoramidis

> Profile

- // Oral TTR stabilizer for patients with ATTR-CM
- // Pivotal Phase III study ATTRibute-CM: significant reduction of hospitalization burden, improved survival and preserved functional capacity and quality of life
- // Competitive efficacy and safety vs. standard of care (tafamidis)

> Rationale

- // Exclusive license to commercialize Acoramidis in Europe
- // High unmet need in an underserved disease, ~17k EU patients treated with tafamidis (~€1bn of annual sales) today
- // Focused market with small, well-defined patient population and specialized centers-of-excellence playing a key role
- // High synergies with Bayer's existing CV infrastructure
- // Filed for regulatory approval in Europe, expected launch in 2025

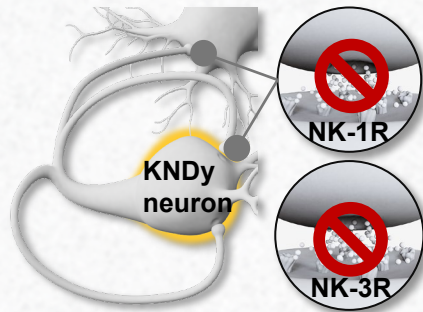
¹ Acoramidis is an investigational molecule. The safety and efficacy have not been fully evaluated by regulatory authorities.



Elinzanetant Offers a Differentiated Clinical Profile to Treat Symptoms Associated With Menopause

Differentiated Clinical Profile

Elinzanetant Characteristics



Reduced sleep disturbance, hot flashes

- // Non-hormonal, oral, first dual neurokinin-1,3 receptor antagonist – first double mode of action in NK class
- // Studied for the effective reduction of vasomotor symptoms (VMS), and sleep disturbances
- // Reduces the hyperactivity of the KNDy neuronal network involved in thermoregulation
- // Generally well tolerated

Phase III Data



All **primary and key secondary** endpoints met:

- Moderate to severe hot flashes:** Significant reduction of frequency and severity
- Menopause-related sleep and quality of life:** Significant improvements
- Safety profile** consistent with previous published data



Elinzanetant Targeted to Enter Large and Underserved Market in 2025

Market Opportunity

Unmet need

Women who experience¹:

Hot flashes:

~4 in 5



Sleep disturbance:

~3 in 5



~ 1.3m

women per year entering menopause transition in US²

2/3

of women not choosing / not eligible for hormone therapy³

Well positioned for a successful launch

1st

non-hormonal, oral NK1,3-receptor antagonist



#1

in Women's Health globally with ~30% of sales in US

Bayer Global Leader in Women's Health⁴



~€3bn net sales



>60m patients served



100.000 OB/Gyn reached

Strong foundation in Women's Healthcare for 100 years

Offering best in class solutions for women across all stages of their lives

Trusted relationships with patients and customers

Established strong commercial footprint, particularly in the U.S. as single biggest country

¹ Source: Market Research - IPSOS - Global VMS Women Segmentation ² Source: NIH. <https://www.ncbi.nlm.nih.gov/books/NBK507826> ³ Source: Project Heat Market Research, 2018 SHA VMS Prescriber analysis ⁴ IQVIA Feb 2023, Rx market comprising contraception, menopause management & gynecological therapies



New Innovation Model to Rapidly Rebuild Pipeline

High Level of Focus, Quality and Productivity

Focus



Narrowed research focus from eight to four core therapeutic areas

Quality



Rigorous application of selection criteria have let to a more streamlined and differentiated pipeline

Capabilities



Biotech-like R&D operating system with a mix of innovative and diverse therapeutic modality platforms

Productivity



Shift to value creation, product-centric operating model, leaner governance with renewed leadership team



Focus: Zeroing in on High Unmet Need With Great Value Potential

Four Therapeutic Areas in R&D



Research focus in four areas



> Oncology



> Cardiovascular+¹



> Neurology &
Rare Diseases



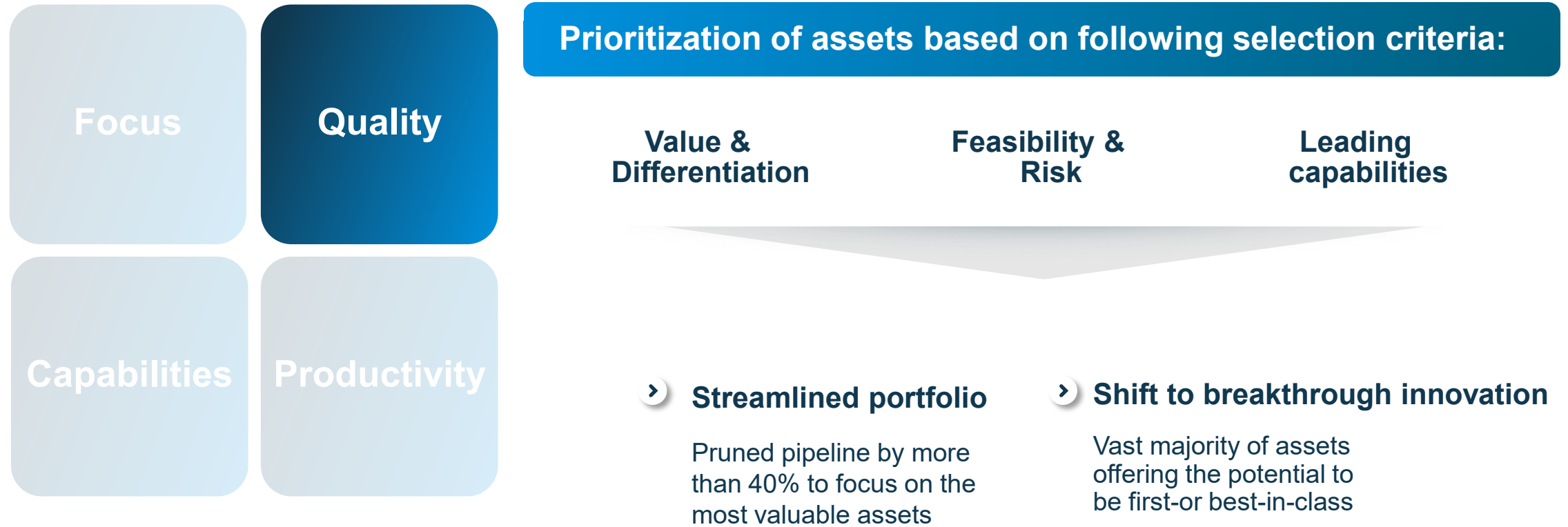
> Immunology

¹Including Precision Cardiovascular, Nephrology & Acute Care



Quality: Pursuing Leading Innovation Across all Focus Areas

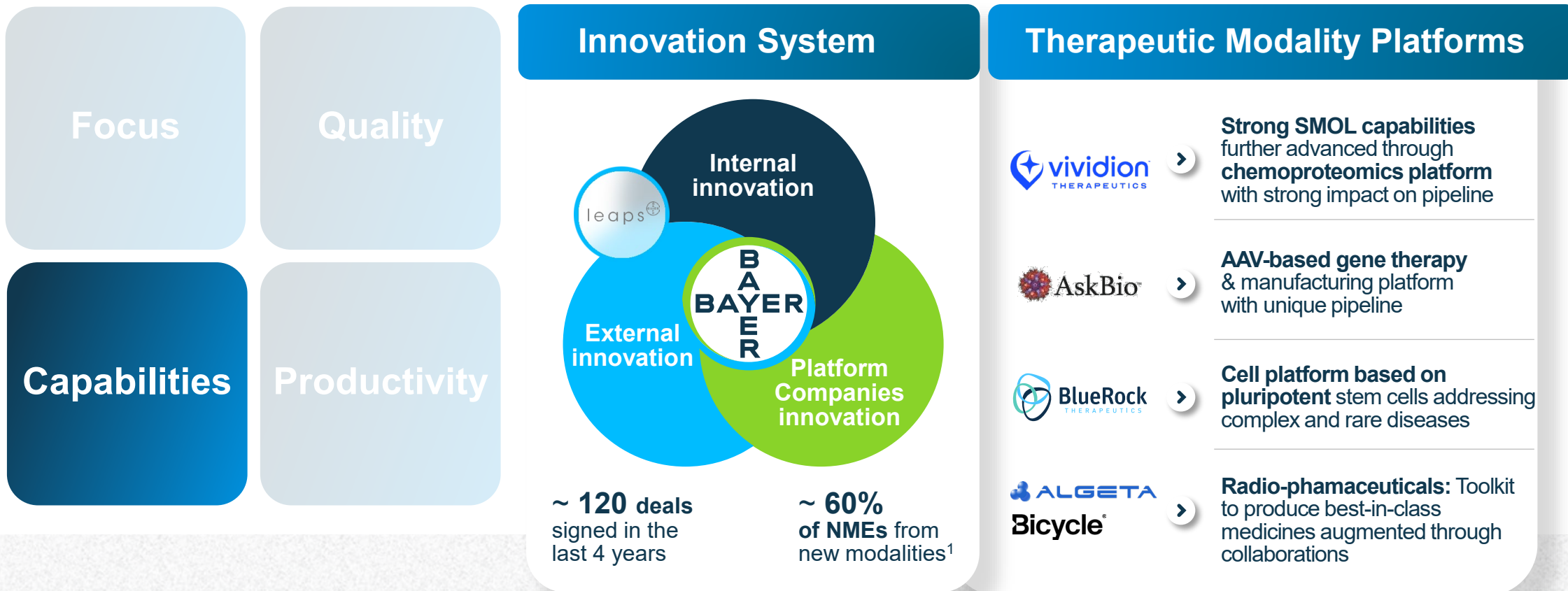
Revised Target-Product-Profile of Our Assets





Capabilities: Established Toolbox of Leading Modalities

Access to Leading Therapeutic Technology Platforms Through Acquisitions and Collaborations



¹ Portfolio February 2024: ~40% of SMOLs (in Phase I) vs Portfolio 2021: >80% of SMOLs (in Phase I)



Productivity: Reaching Higher, Sustainable Level of Output

Achieve More and Better Solutions for Patients in a Time- and Cost-efficient Manner



- // Align target-disease link with unmet need and optimal therapeutic modality
- // Early de-risking of assets by strengthening relevant capabilities (e.g. human disease understanding, biomarkers, data science, digital capabilities)
- // Decrease in cycle times from IND to launch through tailored development approaches, removing stifling administration and by streamlining processes
- // Shift to a product-centric operating model to foster innovation, agility and collaboration





Replenishment of Early Pipeline in Full Swing; Numerous First-In-Class Pipeline Candidates to Potentially Transition into Phase II/III

Feeding from research into phase I

Advancing higher number of INDs into Phase I

Selected examples:

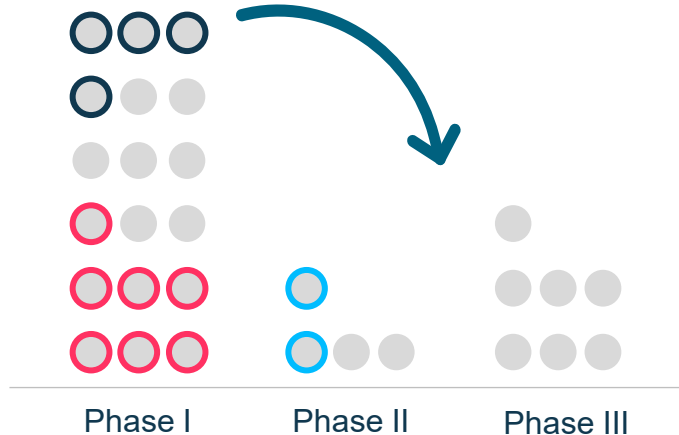
> **VVD Keap1 Act (advanced solid tumors)**
Demonstrating POC of Vividion's chemoproteomics platform

> **PSMA-TAC Cancer (advanced prostate cancer)**
FIC/BIC opportunity in targeted radiotherapies

> **VVD Stat3 Inhibitor (solid and heme cancers)**
Second asset from Vividion entering the clinic



Pipeline assets¹



● Start Phase I in past 14 months
 ● Start Phase II in past 14 months
 ● Expected transition in 2024

Rejuvenate mid- / late-stage pipeline with several high-value assets

Actual / expected transitions to mid- and late-stage pipeline in 2024:

Selected examples:

Phase II **Bemdaneprocel (Parkinson's Disease)** <
PSC-derived dopaminergic cell therapy; FIC potential

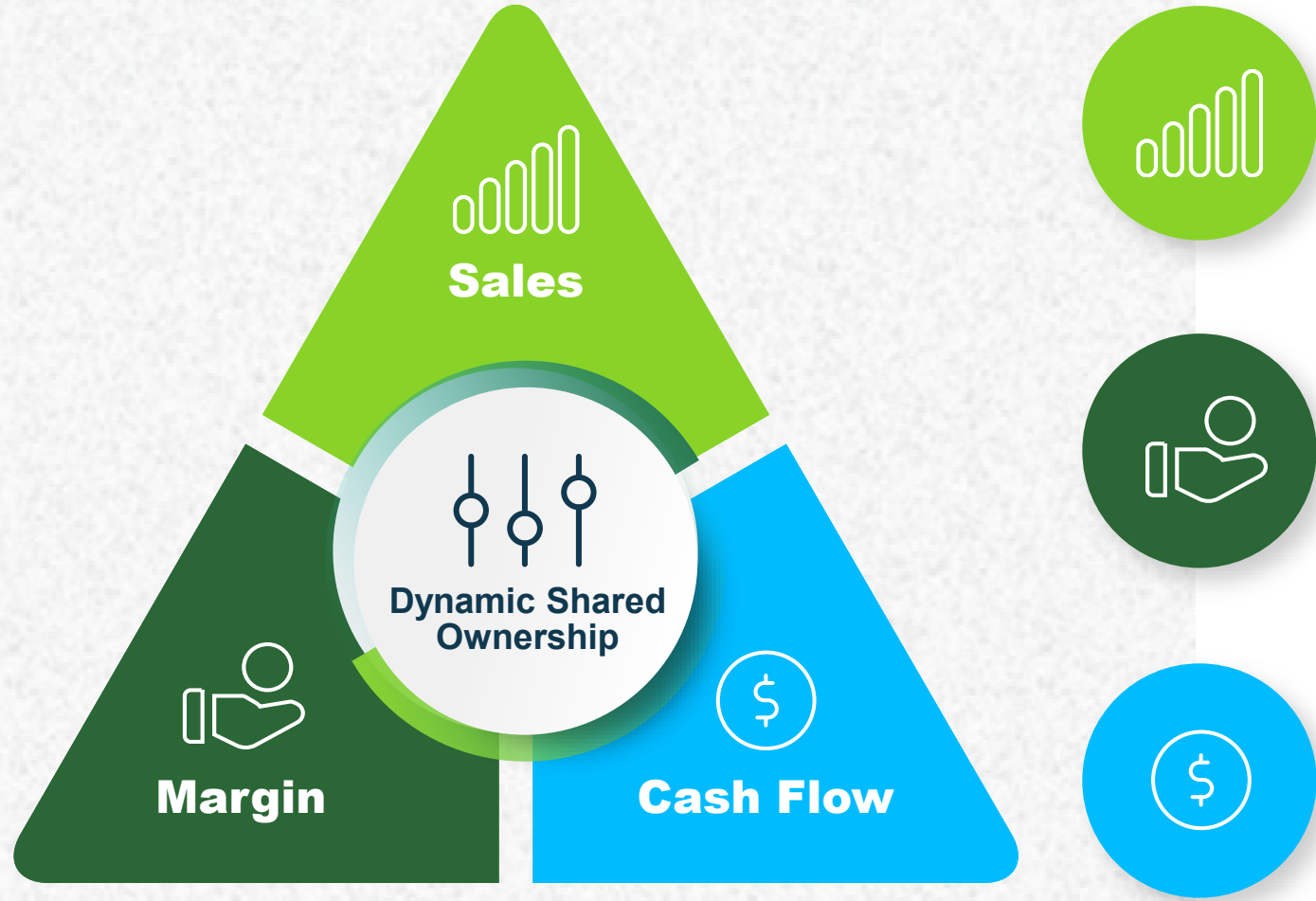
Phase II **Anti-Alpha2-Antiplasmin mAB (Ischemic Stroke)** <
Effective thrombolytic with no increase in bleeding risk; FIC potential

Phase III **HER2/mEGFR Inhibitor (Lung Cancer)** <
Targeting underserved NSCLC mutations; BIC potential

¹ Pipeline status as of Feb 20, 2024; excluding future external / inorganic projects



Leveraging DSO to Enhance Productivity and Speed While Managing LoE Transition



SALES

Launch products should largely balance LoE's near- and mid-term - business to return to growth thereafter

MARGIN

Drive productivity gains across whole value chain to support margins amid continued growth investments

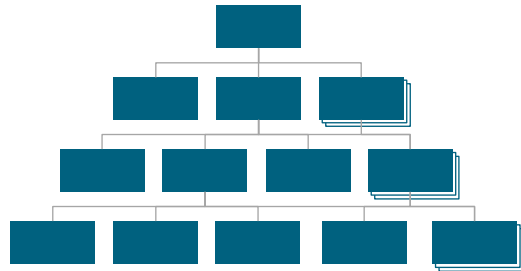
CASH

Focus on trade working capital optimization and stringent CapEx prioritization

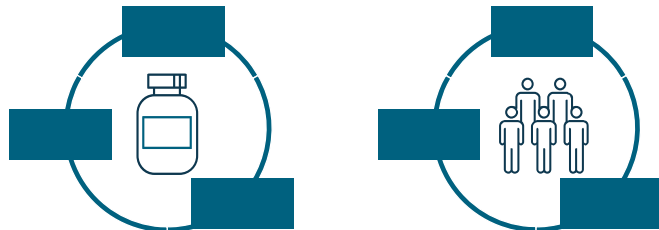
DSO Will Drive Speed and Productivity Enhancing Innovation and Growth

New Operating Model

FROM: Traditional hierarchic, org focus...



TO: ... mission-centric, value-focused operating model



Organization revolves around **customers and products** instead of functions

Teams to utilize **most appropriate functional expertise** when needed

Small clusters to operate with **speed and efficient decision-making**

Benefits

- // Customer centricity
- // Product fit set up
- // Faster decision-making
- // Enhanced resource allocation
- // Cost savings potential
- // Improved long-term returns



First Successes of Frontrunner Teams Demonstrate Huge Potential Across the Value Chain

Product Supply Inventory Management

Set-up of cross-functional team to redefine **collaboration with external suppliers**

Potential to shorten throughput time by up to **90%** - **from 30 days** to mere single day

Enhancing supply flexibility for our patients and **improved financial performance in terms of cash and costs**



US Commercial Team

Broke down franchise and functional silos to **create customer and product squads**

Squads are largely autonomous, cross-functional, entrepreneurial units with financial accountability

Flattened organization, e.g. **40% less managers**



R&D

Supply

Commercial

Regions

Early Clinical Development Oncology

Focusing on **patient centered drug development** across all modalities and biologics

Potential to accelerate clinical development with **rapid learning cycles** to explore ideas and assess progress every 90 days

Increases **quality and speed of decision-making**



Eylea Global Brand Team


Set-up of small, mission-focused teams, empowered to **make decisions at the lowest level possible**

Increased agility and ability to address critical tasks much faster than in the previous set-up, e.g. achieving fast approval of Eylea 8mg






2024 Guidance and our Mid-Term Ambition Through 2026

 **2023** **2024e**
at constant FX¹

Net Sales €18.1bn **-4% to 0%**²

EBITDA margin
(before special items) 28.7% **26% to 29%**²

Innovation

 **Mid-Term**

Support topline resilience during LoE's of major products:

- // Drive further launch uptake of Nubeqa and Kerendia
- // Launch of Eylea 8mg, Elinzanetant and Acoramidis
- // Maximize the full commercial value of base business

Drive productivity gains to support margins:

- // Continue tight cost management to fund growth investments while mitigating inflation and margin diluting change in product mix
- // Improve organizational efficiency and productivity through DSO implementation

Advance early assets to re-create promising mid-/late pipeline

- // Sustainable generation of highly innovative INDs
- // Rapid progress of high-value assets

¹ Reflects our 2024 guidance at the average actual currencies for 2023; ² Estimated Sales FX impact of ~-2% pts, estimated EBITDA Margin FX impact of ~-2% pts; currency assumptions based on month-end December 2023 spot rates (1 EUR=) 1.11 USD, 5.36 BRL, 7.87 CNY. Impact is calculated as difference to constant currencies = at average actual currencies for 2023



Preparing for Long-term Growth While Managing LoE Transition

- > Three strategic priorities:
Renew topline – grow pipeline value – leverage new operating model
- > Launch products should largely balance LoE's near- and mid-term, business expected to return to topline growth thereafter.
- > Our advanced R&D capabilities and priorities will continue to shape a pipeline of higher quality and differentiated assets.
- > Rapid rebuild of healthy early-/mid-stage pipeline is in full swing, three high potential products could enter market in 2025/2026.
- > Productivity gains across the whole value chain will support margins amid continued growth investments.





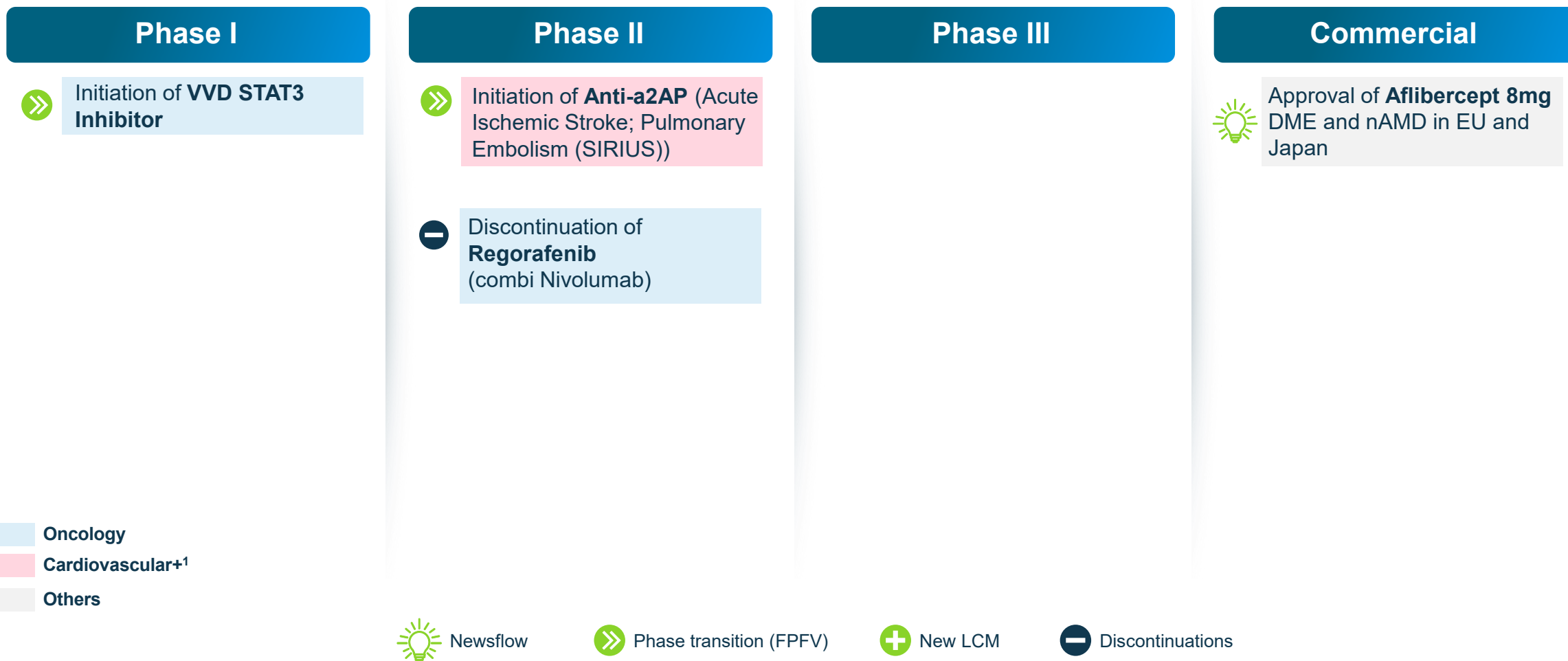
APPENDIX

01


















Pharmaceuticals: R&D Developments (since last update on December 19, 2023)




¹ Including Precision Cardiovascular, Nephrology & Acute Care



Pharmaceuticals – Pipeline Overview¹ (as of Feb 20, 2024)

Phase I	Phase II	Phase III
HER2/mEGFR Inhibitor (BAY 2927088)  ●	Congestive Heart Failure rAAV Gene Therapy (AB-1002)  ● // Congestive Heart Failure (GenePHIT)	Darolutamide (AR Inhibitor)  ○ // Prostate Cancer (mHSPC) (ARANOTE) // Adjuvant Prostate Cancer (DASL-HiCaP) // Prostate Cancer with Biochemical Recurrence after Curative Radiotherapy (ARASTEP)
DGKzeta Inhibitor (BAY 2965501)  ●	Anti-a2AP (BAY 3018250)  ● // Acute Ischemic Stroke; Pulmonary Embolism (SIRIUS)	Finerenone (MR Antagonist)  ○ // Heart Failure (HFmr/pEF) (FINEARTS-HF) // Non-diabetic CKD (FIND-CKD)
CCR8 Ab (BAY 3375968)  ●	Zabedoseritib (IRAK4 Inh.) (BAY 1834845)  ● // Atopic Dermatitis (DAMASK)	Vericiguat (sGC Stimulator)  ○ // Heart Failure (HFrEF) (VICTOR ²)
VVD KEAP1 Act (VVD-130037 aka NRF2 Inh, BAY 3605349)  ●	Runcaciguat (sGC Activator) (BAY 1101042)  ● // Non-prolif. Diabetic Retinopathy (NPDR) (NEON-NPDR)	Asundexian (FX1a Inhibitor)  ● // 2 ^o Stroke Prevention (OCEANIC-STROKE)
DGKalpha Inh (BAY 2862789)  ●		Elinzanetant (Neurokinin-1,3 Rec Antagonist)  ● // Vasomotor Symptoms (OASIS)
PSMA TAC (BAY 3546828)  ●		Aflibercept 8mg (VEGF Inhibitor)  ○ // Retinal Vein Occlusion (QUASAR)
VVD STAT3 Inhibitor (VVD-130850, BAY 3630914)  ●		Gadoquatrane (High Relaxivity Contrast Agent)  ● // Magnetic Resonance Imaging (QUANTI-CNS, QUANTI-OBR)
sGC Activator Oral (BAY 3283142)  ●		
SEMA 3a (BAY 3401016)  ●		
Anti-coagulant (BAY 3389934)  ●		
Bemdaneprocel (Parkinson's Disease Cell Therapy) (BRT-DA01)  ●		
Parkinson's Disease rAAV Gene Therapy (AB-1005 aka AAV2-GDNF-PD)  ●		
Multiple System Atrophy rAAV Gene Therapy (AB-1005 aka AAV2-GDNF-MSA)  ●		
Pompe Disease rAAV Gene Therapy (ACTUS-101)  ●		
Huntington's Disease rAAV Gene Therapy (AB-1001 aka BV-101)  ●		
LGMD2I/R9 rAAV Gene Therapy (AB-1003 aka LION-101)  ●		
GPR84 Antagonist (BAY 3178275)  ●		
BAY 2701250  ●		

Submissions

Aflibercept 8mg (VEGF-Inhibitor)  ○
// CN: Neovasc. Age-rel. Macular Degen. (nAMD)

● New molecular entity
○ Life cycle management

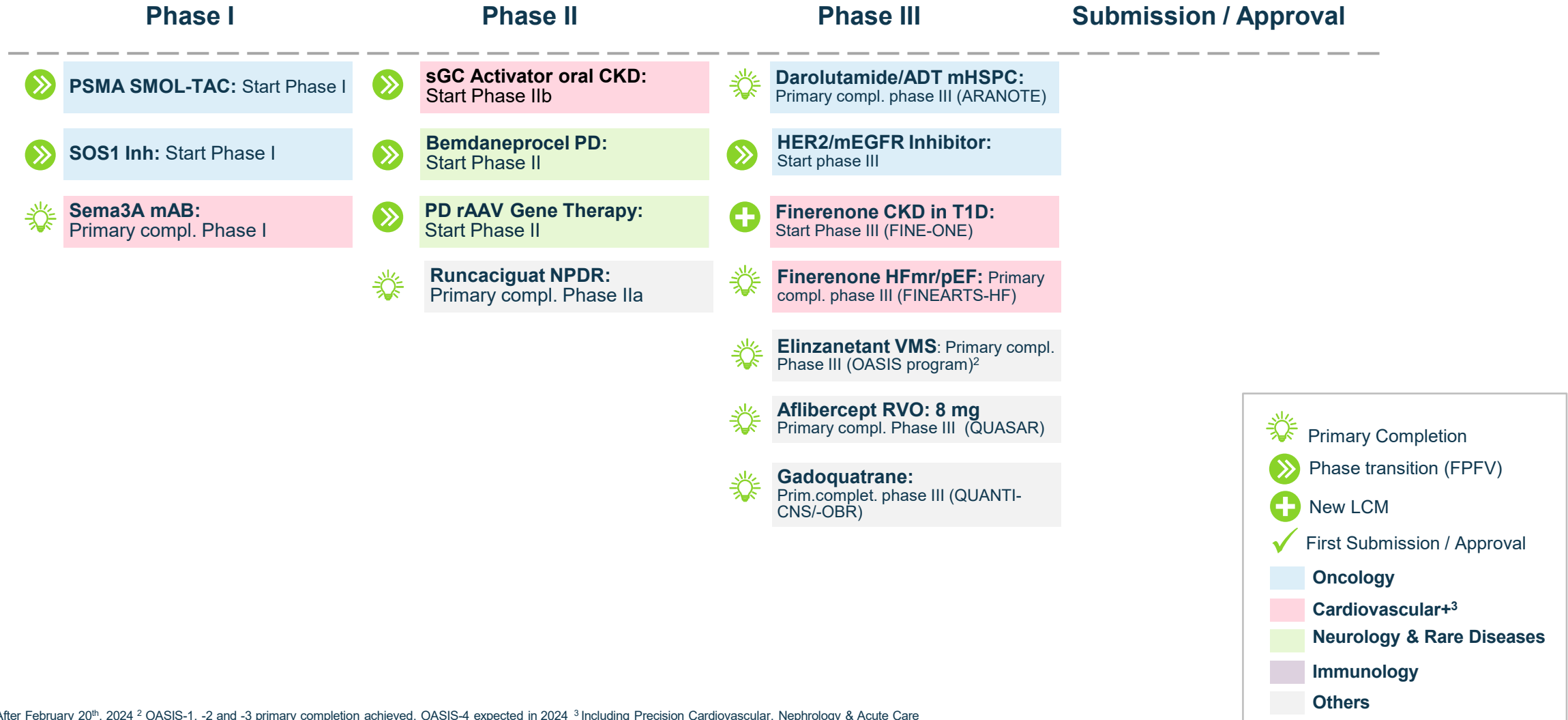
Full pipeline package available for download under:
<https://www.bayer.com/en/pharma/development-pipeline>

¹ Bayer and partner sponsored + 3rd party label enabling studies with first patient first visit
² Conducted by Merck & Co ³ Including Precision Cardiovascular, Nephrology & Acute Care
 /// Bayer Capital Markets Day 2024 /// March 5, 2024 // Pharmaceuticals





Major R&D Milestones Expected in 2024






¹ After February 20th, 2024 ² OASIS-1, -2 and -3 primary completion achieved, OASIS-4 expected in 2024 ³ Including Precision Cardiovascular, Nephrology & Acute Care



Numerous First-In-Class Pipeline Candidates to Potentially Transition Into Mid- And Late-Stage Soon

Selected Assets with Expected Upcoming Phase Transition

Potential Launch between 2028-2032	Program (Indication)		Current Phase
 Cardiovascular+ including Precision CV, Nephrology & Acute Care	sGC Activator Oral (Chronic Kidney Disease)	FIC/BIC	Phase I
	Runcaciguat (NDPR)	FIC/BIC	Phase II
 Oncology	mEGFR/HER2i (Lung Cancer)	FDA breakthrough therapy designation, BIC	Phase I
 Neurology & Rare Diseases	Bemdaneprocel (Parkinson's)	FDA fast track, FIC/BIC	Phase I
	Parkinson's Disease rAAV Gene Therapy (Parkinson's)	FIC/BIC	Phase I



Abbreviations (1/2)

AE	Adverse events	EU	European Union
AI	Artificial intelligence	EU5	France, Germany, Italy, Spain, United Kingdom
AAV	Adeno-associated virus	Excl.	Excluding
ATTR-CM	Transthyretin amyloidosis cardiomyopathy	FDA	U.S. Food and drug administration
BCR	Biochemical recurrence	FIC	First-in-class
BIC	Best-in-class	FPFV	First patient first visit
bn	billion	FX	Foreign Exchange
CAGR	Compound Annual Growth Rate	FY	Full Year
CV	Cardiovascular	Gyn	Gynecologist
CVD	Cardiovascular diseases	HF	Heart failure
CI	Confidence interval	HR	Hazard ratio
CKD	Chronic kidney disease	HY1 / HY2	Half year 1 / Half year 2
cpa	Currency and portfolio adjusted	IND	Investigational New Drug
DME	Diabetic macular edema	J	Japan
DSO	Dynamic shared ownership	k	thousands
EBITDA	Earnings before interest, tax, depreciation, and amortization	LCM	Life cycle management
e.g.	Exempli gratia (for example)	LoE	Loss of exclusivity
EMEA	Europe, Middle East, and Africa	LVEF	Left ventricular ejection fraction



Abbreviations (2/2)

m	million	T1D	Type 1 diabetes mellitus
mg	milligram	T2D	Type 2 diabetes mellitus
mHSPC	Metastatic hormone sensitive prostate cancer	TIA	Transient ischemic attack
nAMD	Neovascular age-related macular degeneration	TTR	Transthyretin
NBRx	New-to-brand prescriptions	Tx	Therapeutics
nmCRPC	Non-metastatic castration resistant prostate cancer	UACR	Urine albumin-to-creatinine ratio
NME	New molecular entity	UK	United Kingdom
NSCLC	Non-small cell lung cancer	U.S.	United States of America
OB	Obstetricians	VBP	Volume based procurement
OPEX	Operating expenses	VMS	Vasomotor symptoms
p	Probability	vs	versus
p.a.	Per annum	yoy	Year-over-year
POC	Proof of concept		
PSC	Pluripotent stem cells		
PTS	Probability of technical success		
R&D	Research & Development		
SGLT2i	Sodium-glucose Cotransporter 2 Inhibitors		
SoC	Standard of Care		