



**Be an  
inspiration.  
Be Bayer**

At Bayer we're visionaries, driven to solve the world's toughest challenges and striving for a world where 'Health for all, Hunger for none' is no longer a dream, but a real possibility. We're doing it with energy, curiosity, and sheer dedication, always learning from unique perspectives of those around us, expanding our thinking, growing our capabilities, and redefining 'impossible'. There are so many reasons to join us. But if you're hungry to build a varied and meaningful career in a community of brilliant and diverse minds to make a real difference, there's only one choice.

## Senior Agronomist – Bultfontein (JO-2409-1082)

### Role purpose

// The Senior Agronomist is to provide comprehensive support to the Agronomist and Customer Facing quads (CFS) in the seed and crop protection Ideations, ensuring the successful execution and localization of new technologies and products, as well as maintaining high standards of safety, stewardship, and data management.

### Key responsibilities and tasks

- // Accountable for Sales support in the seed and crop protection in Ideations.
- // Supporting the Customer Facing Squad (CFS) in achieving sales targets.
- // Supporting deregulation of new biotech.
- // Providing data to support product positioning.
- // Accountable for knowledge transfer to all relevant parties internal and external.
- // Accountable for compiling relevant data to support individual client needs.
- // Supporting the execution and localization of new hybrid testing program and trials under farmer conditions to validate the technologies and solutions.
- // Accountable for the localised launch of new technologies and products.
- // Accountable for the support to CFS sales trial execution and data collection.
- // Responsible for the creation, implementation and execution of field protocols including treatments, site assignments and data collection.
- // Support the development and validation of field protocols and data.

- // Create customer pull by developing, positioning and/or testing new hybrids, CP programs, traits and/or systems.
- // Accountable for building confidence and competence by training on our portfolio, products, and agronomic information.
- // Act as Technical Lead and build profile as technical expert for New Commercial offerings in Seed, Trait, Biologicals and Crop Protection.
- // Accountable for large-scale demonstrations in partnership with CFS to identify the value of programs and ensure it is aligned to the overall strategy.
- // Drive the safety agenda.
- // Accountable for the implementation and training of stewardship and adherence to company policies ensuring all conditions of buffers, isolation zones, seed logs and harvest disposition are followed.
- // Accountable for creating pull at channel partner and grower level.
- // Responsible to integrate and incorporate products into agronomic systems and make recommendations on adjustments to cropping systems.
- // Accountable in product performance issues.
- // Accountable for investigation product complaints, writing of technical report and advising CFS on actions.
- // Writing of relevant articles and information brochures.
- // Accountable for the development of a Sales Support strategy linked to the specific needs of the customer.
- // Build and maintain relationship with researchers

- from academic and research institutions.
- // Accountable for planning, planting, maintenance and execution of farmers days trials and competency centres.
- // Accountable for all commercial trial data timely captured into digital platforms.
- // Basic FV support to farmers.
- // To stay true to VACC leadership principals.
- // Accountable for all agronomic excellence capacity within the CFS.
- // Accountable to bring innovation within Agronomic Excellence.
- // Forward thinking to identify future threats, opposition/ diseases /climate.
- // Accountable to drive Digital transformation within Agronomic Excellence.

- // Superior understanding of crop production which includes relevant crops for the region.
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- // Excellent relationship and team skills.
- // Understanding of implications of actions on the achievement of BCS short term and long-term objectives.
- // Advanced written, verbal, and presentation skill set.
- // Excellent organization and time management.
- // Proactive partner with sales to exceed business targets.
- // Intermediate level of English speaking.
- // Strong digital acumen.

**Experience, Skills and Qualifications**

- // MSc degree in Ag/Life Sciences or related discipline or BSc Degree with a minimum of 3 years with experience in agricultural research.

**Be part of something bigger:**

Link to apply: [Bayer Careers](#)

**Advertising Period:**  
23 September – 07 October 2024

**Position grade:**  
VS1.2

**Employment type:**  
Permanent

**Location:**  
Bultfontein/Hoopstad/Wesselsbron(Free State)

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Bayer welcomes applications from all individuals, regardless of race, national origin, gender, age, physical characteristics, social origin, disability, union membership, religion, family status, pregnancy, sexual orientation, gender identity, gender expression or any unlawful criterion under applicable law. We are committed to treating all applicants fairly and avoiding discrimination.

