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Be Bayer

At Bayer we're visionaries, driven to solve the world's toughest challenges and striving for a world where 'Health for all, Hunger for none' is no longer a dream, but a real possibility. We're doing it with energy, curiosity, and sheer dedication, always learning from unique perspectives of those around us, expanding our thinking, growing our capabilities, and redefining 'impossible'. There are so many reasons to join us. But if you're hungry to build a varied and meaningful career in a community of brilliant and diverse minds to make a real difference, there's only one choice.

## Agronomist - Maize and Soybean (Heidelberg / Eastern Free State) (JO-2409-1083)

### Role purpose

// The Agronomist is to provide comprehensive support to the Senior Agronomist and Customer Facing Squads (CFS) in the seed and crop protection Ideations, ensuring the successful execution and localization of new technologies and products, as well as maintaining high standards of safety, stewardship, and data management.

### Key responsibilities and tasks

// Supporting sales support to the in the seed and crop protection in Ideations.  
// Supporting the Customer Facing Squad (CFS) in achieving sales targets.  
// Accountable for deregulation of new biotech.  
// Accountable to Maintain and implement QMS for CFT's and NTO's.  
// Supporting knowledge transfer to all relevant parties internal and external.  
// Collaboration with farmers and third parties to ensure all the all processes and SOP's are maintained in CFT's and NTO's.  
// Support Senior Agronomist with the compiling of relevant data to support individual client needs.  
// Accountable for the successful execution and localization of new hybrid testing program and trials under farmer conditions to validate the technologies and solutions.

// Support with localised launch of new technologies and products.  
// Support the senior agronomist to strengthen CFS sales trial execution and data collection.  
// Responsible for the implementation, execution of field protocols including treatments, site assignments and data collection.  
// Support the development and validation of field protocols and data.  
// Create customer pull by developing, positioning and/or testing new hybrids, CP programs, traits and/or systems.  
// Responsible for building confidence and competence by training on our portfolio, products, and agronomic information.  
// Act as Technical Lead and build profile as technical expert for New Commercial offerings in Seed, Trait, Biologicals and Crop Protection.  
// Supporting senior agronomist with large-scale demonstrations in partnership with CFS to identify the value of programs and ensure it is aligned to the Must Win Battles.  
// Drive the safety agenda.  
// Accountable for the implementation and training of stewardship and adherence to company policies ensuring all conditions of buffers, isolation zones, seed logs and harvest disposition are followed.  
// Supporting the pull at channel partner and grower level.  
// Accountable to develop and incorporate new products into agronomic systems and make

recommendations on adjustments to cropping systems.

- // Assistance in product performance issues.
- // Assisting Senior Agronomist in investigating product complaints, writing of technical reports, and advising CFS on actions.
- // Writing of relevant articles and information brochures.
- // Supporting the development of a sales support strategy linked to the needs of the customer.
- // Build and maintain relationship with researchers from academic and research institutions.
- // Support Senior agronomist in planting, maintaining and execution farmers days sites and competency centers.
- // Accountable for all pre-commercial data timely captured into digital platforms
- // Basic FV support to farmers.
- // To stay true to VACC leadership principals.
- // Supporting graduate program with mentorship and training.
- // Accountable to bring innovation Agronomic Excellence.
- // Forward thinking to identify future threats, opposition/ diseases /climate.
- // Accountable to drive Digital transformation.

### Experience, Skills and Qualifications

- // MSc degree in Ag/Life Sciences or related discipline or BSc Degree with experience in agricultural research.
- // Superior understanding of crop production which includes relevant crops for the region.
- // Good working knowledge of Crop Protection Industry and Seed Business
- // Excellent relationship and team skills
- // Understanding of implications of actions on the achievement of BCS short term and long-term objectives.
- // Advanced written, verbal, and presentation skill set
- // Excellent organization and time management
- // Proactive partner with sales to exceed business targets
- // Intermediate level of English speaking.
- // Strong digital acumen

### Be part of something bigger:

Link to apply: [Bayer Careers](#)

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**Advertising Period:**  
23 September – 07 October 2024

**Position grade:**  
VS 1.1

**Employment type:**  
Permanent

**Location:**  
Heidelberg/Eastern Free State

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Bayer welcomes applications from all individuals, regardless of race, national origin, gender, age, physical characteristics, social origin, disability, union membership, religion, family status, pregnancy, sexual orientation, gender identity, gender expression or any unlawful criterion under applicable law. We are committed to treating all applicants fairly and avoiding discrimination

