



**Be an  
inspiration.  
Be Bayer**

At Bayer we're visionaries, driven to solve the world's toughest challenges and striving for a world where 'Health for all, Hunger for none' is no longer a dream, but a real possibility. We're doing it with energy, curiosity, and sheer dedication, always learning from unique perspectives of those around us, expanding our thinking, growing our capabilities, and redefining 'impossible'. There are so many reasons to join us. But if you're hungry to build a varied and meaningful career in a community of brilliant and diverse minds to make a real difference, there's only one choice.

## Crop System Agronomist (JO-2409-1073)

### Role purpose

// The Crop System Agronomist will utilize their expertise in applied field research and agronomic sciences to provide technical execution of trials in selected geographies and Crops.

// This includes execution of the field-testing program which utilizes Research and Development protocols to support key business drivers for all facets of business platforms that include Seed, Trait, Biologicals, Crop Protection, and digital agronomic solutions /tools.

// Drive and enhance customer value of new technologies by identifying solutions for current technical needs with commercial portfolio.

// Responsible for executing trials, data generation and knowledge transfer / education of the customer facing squads on new product and crop system recommendations to farmers.

### Key responsibilities and tasks

// Accountable for the execution and localization of the market development positioning trials (MPTs) testing program under farmer conditions in order to validate the technologies and solutions:

// Accountable for the implementation of field trial protocols, scientific trial designs and allocation of trial treatments, trial site management and data collected / collation into trialing tools e.g. velocity

// Create customer pull by developing, positioning and/or testing new hybrids, CP programs, traits and/or systems.

// Responsible for building confidence and competence within the Customer Facing Squads by training on our new product portfolio, and agronomic information.

// Be the agronomic expert for new commercial offerings in Seeds, Traits, Biologicals and Crop Protection in country.

// Responsible for the implementation stewardship and adhere to company policies ensuring all conditions of buffers, isolation zones, seed logs, harvest disposition

// Responsible for the value proposition development of customized agronomic solutions for the key crops in area of responsibility to support sales and business growth targets.

// Integrate new products into agronomic programs and recommend adjustments to cropping systems.

// Lead in investigation of product performance issues raised by customers.

// Writing of relevant technical agronomic articles and product information brochures

- // Build and maintain relationship with researchers from academic and research institutions.
- // Responsible for developing a development strategy for the area of responsibility.
- // Accountable for utilization of trial budgets assigned to each project and prudent management of the same.
- // Own delivery of country budgets through compelling value proposition for new launches, relaunches for Seeds, Traits and CP products range,

### Key Working Relations:

- // GTM Enablement Team
- // Customer Facing Squads
- // Breeding
- // Field solutions
- // Stewardship Liaison
- // External stakeholders –academics, Consultants
- // Channel Partners

### Experience, Skills and Qualifications

- // BSc Degree with a minimum of 5 years' experience in agricultural research.
- // Organizes and execute a high-quality assigned field research trial program
- // Has relationships with and is recognized as a subject expert by internal and external stakeholder
- // Good working knowledge of Crop Protection Industry and Seed Business
- // Excellent relationship and team skills
- // Understanding of implications of actions on the achievement of BCS short term and long-term objectives.
- // Excellent organization and time management
- // Proactive partnership with customer Facing teams
- // Intermediate level of English speaking.

### Be part of something bigger:

Link to apply: [Bayer Careers](#)

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#### Advertising Period:

16 September 2024 – 30 September 2024

#### Position grade:

VS 1.1

#### Employment type:

Permanent

#### Location:

Maputo, Mozambique

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Bayer welcomes applications from all individuals, regardless of race, national origin, gender, age, physical characteristics, social origin, disability, union membership, religion, family status and pregnancy. We are committed to treating all applicants fairly and avoiding discrimination.